WELCOME · ANALYST MEETING

Q2/2026 Operation Result Information

Thai Stanley Electric Public Company Limited

The completely integrated manufacturer of world class automotive lighting

PRESENTER	DATE	PERIOD COVERED
Apichart Lee-issaranukul	October 29, 2026	Q2/2026 (July – September 2026)

Agenda

1

Market Trend – 2026 (July – August)

4W and 2W market: sales and production

2

The 2nd Quarterly 2026 Financial Statement

Financial position · Income · Quarterly trend · Die & Mold · New products

Market Trend at a Glance

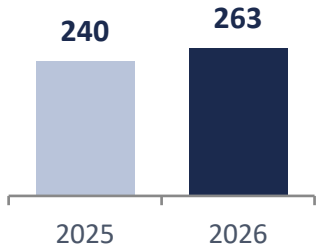
July – August 2026 vs 2025 · thousand units

4W MARKET SALES

Motorcar · domestic + export

263 K units

9.5% vs 2025

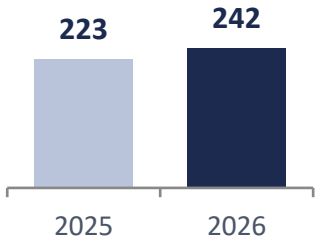


4W PRODUCTION

Motorcar

242 K units

8.5% vs 2025

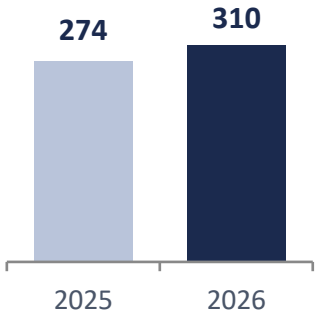


2W DOMESTIC SALES

Motorcycle

310 K units

+13% vs 2025

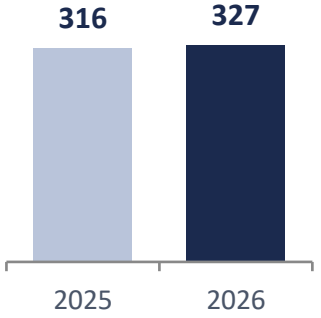


2W PRODUCTION

Motorcycle

327 K units

+3.4% vs 2025



4W (Motorcar) Market Sales

July – August 2026 · domestic and export · thousand units

TOTAL SALES

263 K units

+9.5% vs 240 in 2025

DOMESTIC

119 K units

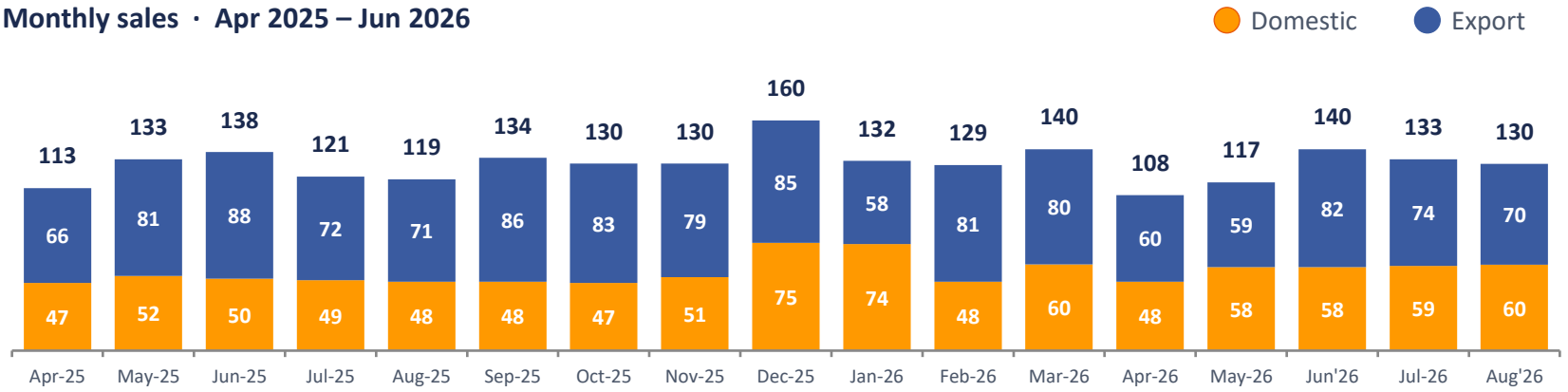
+9% vs 97 in 2025

EXPORT

144 K units

+0.69 % vs 143 in 2025

Monthly sales · Apr 2025 – Jun 2026



Source: The Federation of Thai Industries

4W (Motorcar) Production

July – August 2026 · thousand units

PRODUCTION · JUL – AUG 2026

243 K units

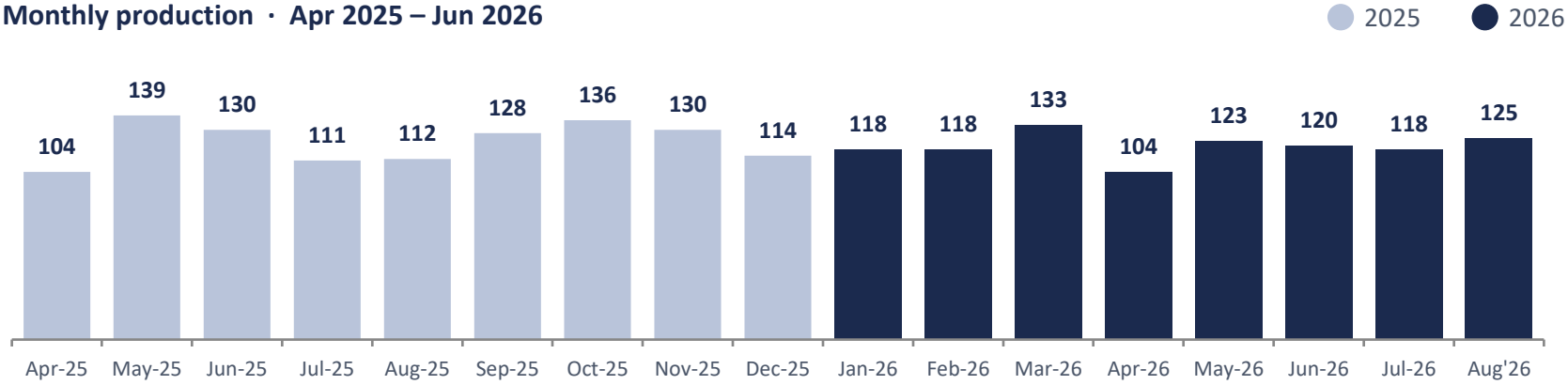
+ 8.9% vs 223 in 2025

LATEST MONTH · JUN-26

120 K units

–7.7% vs 130 in Jun-25

Monthly production · Apr 2025 – Jun 2026



Source: The Federation of Thai Industries

2W (Motorcycle) Market

July – August 2026 · domestic sales and production · thousand units

2W DOMESTIC SALES

310 K units

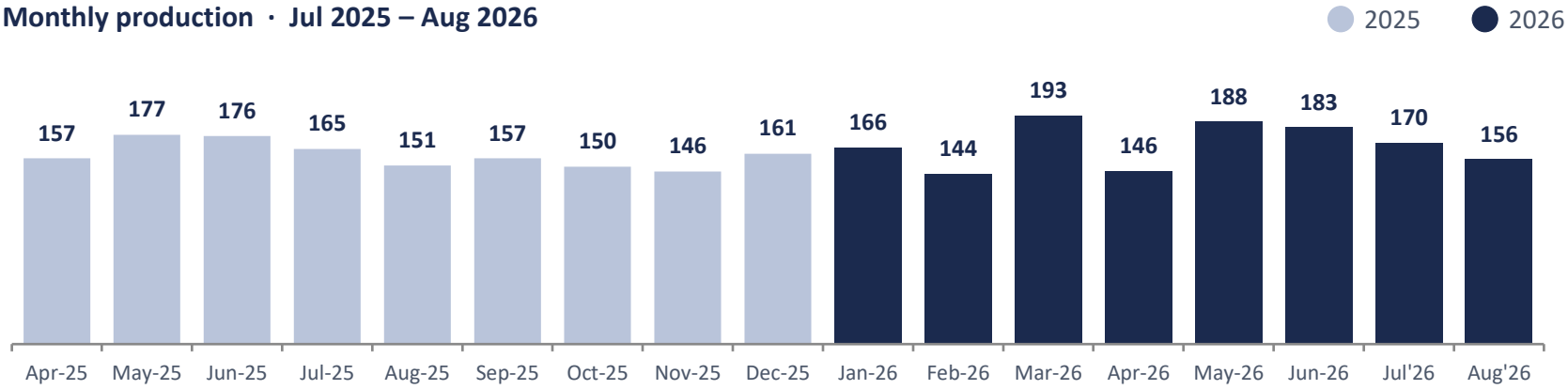
+13.13% vs 274 in 2025

2W PRODUCTION

327 K units

+3.48% vs 316 in 2025

Monthly production · Jul 2025 – Aug 2026



Source: The Federation of Thai Industries

Market Trend at a Glance

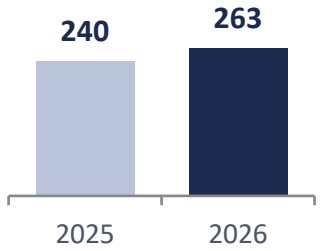
July – August 2026 vs 2025 · thousand units

4W MARKET SALES

Motorcar · domestic + export

263 K units

9.5% vs 2025

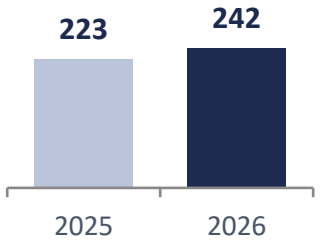


4W PRODUCTION

Motorcar

242 K units

8.5% vs 2025

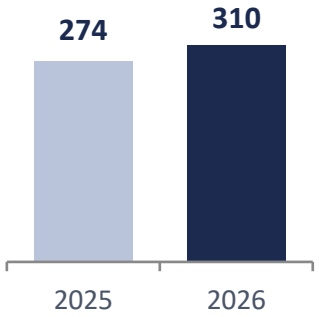


2W DOMESTIC SALES

Motorcycle

310 K units

+13% vs 2025

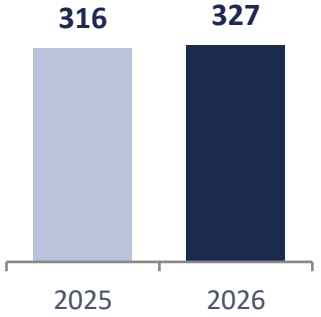


2W PRODUCTION

Motorcycle

327 K units

+3.4% vs 2025



Agenda

1

Market Trend – 2026 (July – September)

4W and 2W market: sales and production

2

The 2nd Quarterly 2026 Financial Statement

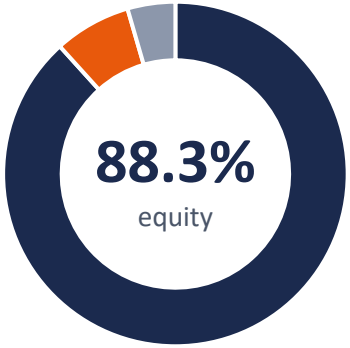
Financial position · Income · Quarterly trend · Die & Mold · New products

Statement of Financial Position

End of September 2026 vs end of March 2026 · Equity method · MB

Funding structure

Share of total assets, end of Sep 2026



Equity	88.3%
Current liabilities	7.2%
Non-current liabilities	4.5%

	Sep 2026 (MB)	Mar 2026 (MB)	Change (MB)	Change (%)
Current Assets	12,275.20	12,232.54	42.66	0.35
Non-Current Assets	11,895.62	12,157.07	(261.46)	(2.15)
Total Assets	**24,170.82**	**24,389.61**	(218.79)	(0.90)
Current Liabilities	1,745.95	1,576.05	169.90	10.78
Non-Current Liabilities	1,084.75	1,116.14	(31.39)	(2.81)
Total Liabilities	**2,830.70**	**2,692.19**	138.51	5.14
Equity	21,340.12	21,697.42	(357.30)	(1.65)
Total Liabilities and Equity	**24,170.82**	**24,389.61**	(218.79)	(0.90)

Green = increase, red = decrease versus end of March 2026

Statement of Income

Three-month period, Q2/2026 vs Q2/2025 · Equity method (MB)

SALES AND SERVICES
3,135.14 MB
+1.98% vs 3,074.26

GROSS MARGIN
22.08%
−0.78 pt vs 22.86%

NET PROFIT
567.72 MB
−7.92% vs 616.56

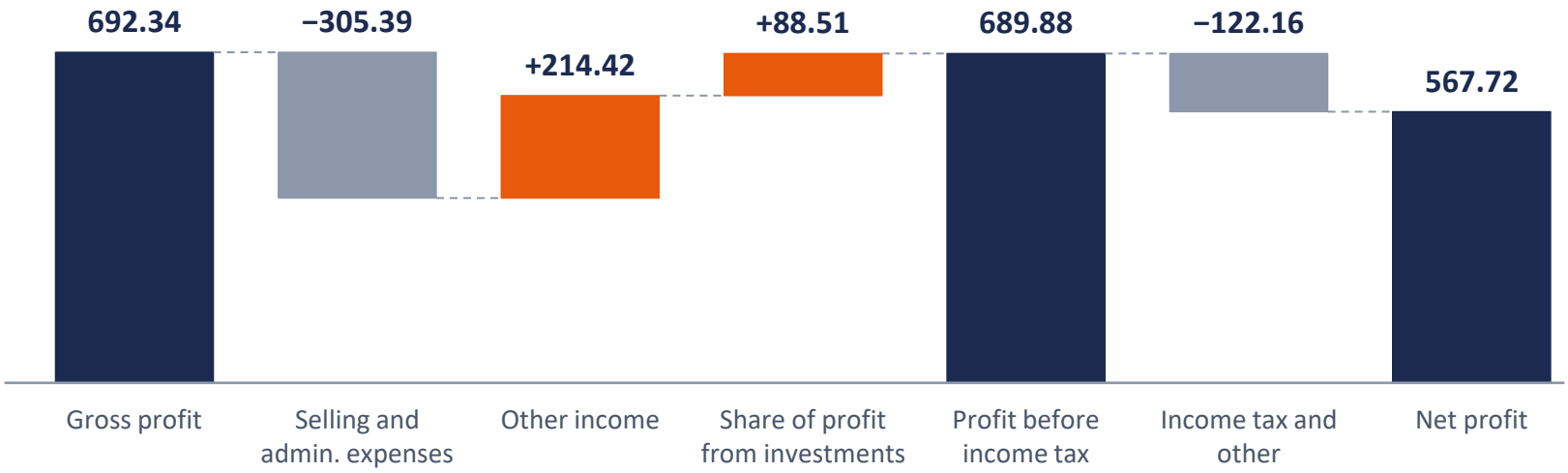
NET MARGIN
18.11%
−1.95 pt vs 20.06%

	Q2/2026 (MB)	% of sales	Q2/2025 (MB)	% of sales	Change (%)
Revenues from Sales and Services	3,135.14	100.00	3,074.26	100.00	**1.98**
Cost of sales and services	2,442.80	77.92	2,371.54	77.14	**3.00**
Gross Profit	**692.34**	22.08	**702.72**	22.86	**(1.48)**
Selling and Administrative expenses	305.39	9.74	298.58	9.71	**2.28**
Other Income	214.42	6.84	237.29	7.72	**(9.64)**
Share of profit from investments	88.51	2.82	86.20	2.80	**2.68**
Profit before income tax	**689.88**	22.00	**727.62**	23.67	**(5.19)**
Net profit for the period	**567.72**	18.11	**616.56**	20.06	**(7.92)**

From Gross Profit to Net Profit

Q2/2026 · three months ended September 2026 · MB

Net margin 18.11%
Q2/2025: 20.06%



Income tax and other is calculated: profit before income tax less net profit for the period.

Quarterly Sales and Net Profit

Q1/2025 – Q2/2026 · Equity method · MB

Q2/2026 SALES

3,135 MB

+1.98% vs Q2/2025

Q2/2026 NET PROFIT

568 MB

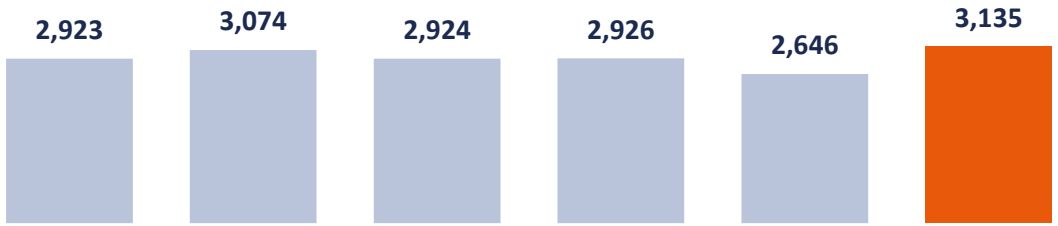
−7.92% vs Q2/2025

Q2/2026 NET MARGIN

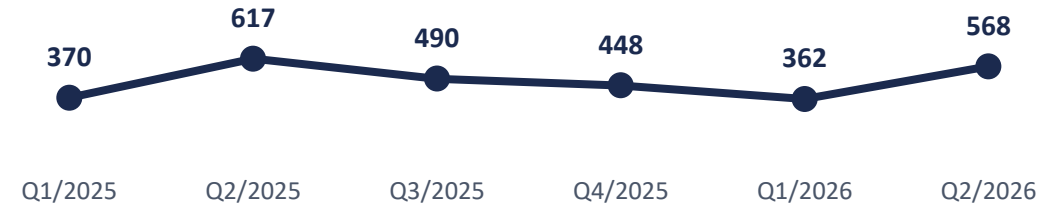
18.11%

−1.95 pt vs 20.06%

Sales (MB)



Net profit (MB)



Q1/2025	Q2/2025	Q3/2025	Q4/2025	Q1/2026	Q2/2026
Net margin					
12.7%	20.1%	16.8%	15.3%	13.7%	**18.1%**

Die & Mold Business

Sales and operating profit, 2023 – 2026 · MB

DIE & MOLD
THAI STANLEY
China Price, Japan Quality **Made in Thailand**

2026 SALES

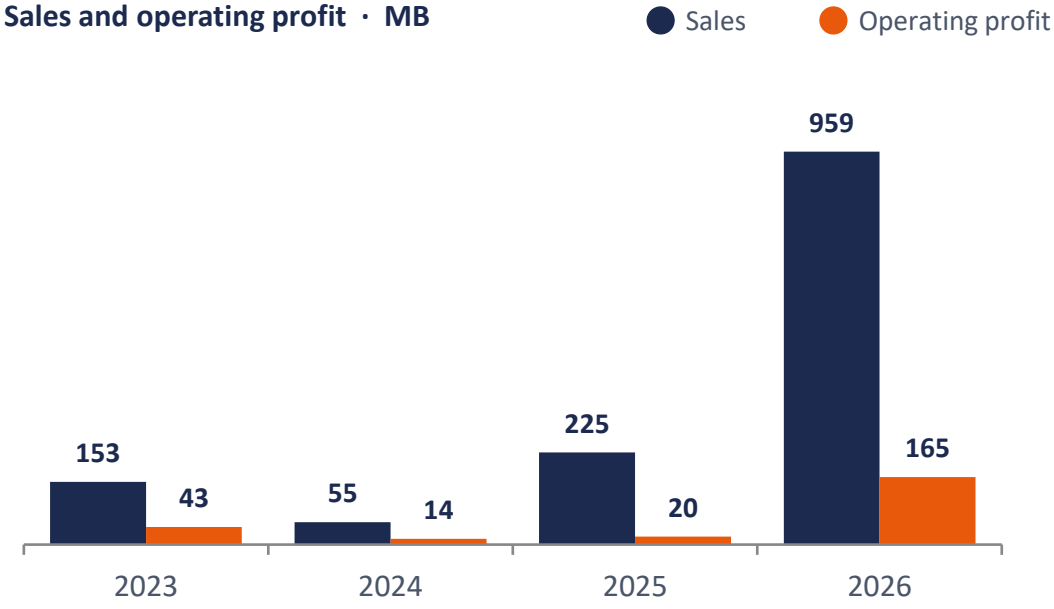
959 MB

×4.3 vs 225 in 2025

OPERATING PROFIT 2026

≈165 MB

Sales and operating profit · MB



Operating profit values are read from the bar heights in the original chart, which carried no labels.

NEW PRODUCT

NEW PRODUCT

T-HONDA

New Click







NEW PRODUCT

MMTh

All new PAJERO





THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED



Contact Investor Relations

Download the presentation files at

www.thaistanley.com/Investor Relations/Analyst Meeting Presentation

For further questions, please contact

Mrs. Amonrat Boonta Investor Relations

Tel **662-581-5462-3 (10 lines), 662-977-9555 ext. 1101**

Fax **662-581-5397**

E-mail **amonrat_boonta@stanley-electric.com**

WELCOME · ANALYST MEETING

THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

Analyst Meeting

สแกน QR Code เพื่อเข้าร่วมการประชุม

Date

Thursday, 29 October 2026

Time

10:30 – 11:30 น.

Venue

AD Meeting Room 1, 1st Floor, Administration Office

สแกนที่นี่เพื่อเข้าร่วม

Scan to join