

# WELCOME

**ANALYST MEETING 4/2006** 

THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

#### SALE DEMAND IN THAILAND





Q2/2006

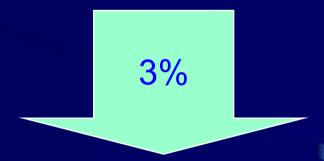


153,674 UNIT

Q2/2005



158,838 UNIT



Source: Toyota Motor (Thailand) Co.,Ltd.

#### SALE DEMAND IN THAILAND

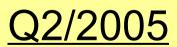




Q2/2006

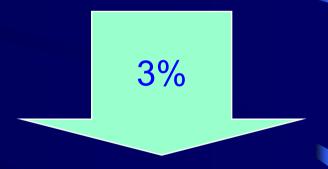


487,539 UNIT





503,540 UNIT



Source: A.P.Honda Co.,Ltd.

## SALE OF THAI STANLEY ELECTRIC PCL.

UNIT: THOUSAND BAHT

Q2/2006



2,016,295

Q2/2005



2,023,368

0.35%



#### NET PROFIT OF THAI STANLEY ELECTRIC PCL.

UNIT: THOUSAND BAHT

Q2/2006 -> 325,002

Q2/2005



244,771

33%

# FINANCIAL STATEMENT



#### **BALANCE SHEETS**

September 30, 2006

March 31, 2006

Change (%)

(THOUSAND BAHT)

T) (THOUSAND BAHT)

**CURRENT ASSETS** 

2,957,192

2,629,600

12.46

**NON-CURRENT ASSETS** 

2,961,778

2,923,990

1.29

TOTAL ASSETS

5,918,970

5,553,590

6.58

**CURRENT LIABILITIES** 

1,291,325

1,220,584

5.80

SHAREHOLDERS' EQUITY

4,627,645

4,333,006

6.80

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

5,918,970

5,553,590

6.58

## FINANCIAL STATEMENT



#### STATEMENTS OF INCOME

September 30, 2006 September 30, 2005 Change (%)

(THOUSAND BAHT) (THOUSAND BAHT)

| COST OF SALES | 1.610.080 | 1,653,129 | (2.60)                             |
|---------------|-----------|-----------|------------------------------------|
|               |           | 1,000,12, | <b>4</b> ( <b>2</b> · <b>0 0</b> ) |

SELLING AND

| ADMINISTRATIVE E | XPENSES | 88,529 | 123,347 | (28.23) |
|------------------|---------|--------|---------|---------|
|------------------|---------|--------|---------|---------|

NET INCOME BEFORE INCOME TAX

AND EXTRAORDINARY ITEM 418,657 308,936 35.52

NET PROFIT (LOSS) 325,002 244,771 32.78

## FINANCIAL STATEMENT



#### STATEMENTS OF CASH FLOW

30 September 2006

(THOUSAND BAHT)

NET CASH PROVIDED BY OPERATING

**NET CASH USED IN INVESTING** 

NET CASH USED IN FINANCING

**EFFECT OF EXCHANGE RATE CHANGES** 

**NET INCREASE IN CASH** 

CASH AT BEGINNING OF THE PERIOD CASH AT END OF THE YEAR

1,131,256

(265,693)

(352,460)

(17)

513,086

579,420

1,092,506

### **NEW PRODUCT**



ISUZU D-MAX

### **NEW PRODUCT**





YAMAHA FINO



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