



บริษัท ไทยสแตนเลย์การไฟฟ้า จำกัด (มหาชน)  
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

29/3 หมู่ 1 ถนนบางพูน-รังสิต ตำบลบ้านกลาง อำเภอเมือง จังหวัดปทุมธานี 12000 ประเทศไทย  
29/3 MOO 1 BANGPOON-RUNGSIT ROAD, BANKLANG, MUANG, PATHUMTHANEE 12000 THAILAND.

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February 10, 2012

Subject To explain company operation Quarterly 3/2011  
To President  
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation Quarterly 3/2011 as follows:-

- Sale decreasing 46.87 %
- Net Loss increasing 207.33%

- Sales

The third quarterly (1 October - 31 December 2011), The company's sales were 1,150.60 million baht, decreased from the same period of year 2010 that sales were 2,165.56 million baht or decreased 46.87%. As resulting from the mega flood in 50 years in the central region of Thailand since October to December , the company and manufacturers in the automotive industry can not operation fully or is to cease operation entirely, and after the flood , the manufacturers also take time to rehabilitate the plant so the production still not normal.

The production of cars was 172,560 units decreased from the same period of year 2010 which production was 447,186 units or decreased 61.41%. The export of cars was 95,995 units decreased from the same period of year 2010 which export was 231,002 units or decreased 58.44%. Domestic Sale was 123,517 units decreased from the same period of year 2010 which sale was 244,008 units or decreased 49.38%. In section of motorcycle, a total production was 250,978 units, decreased from the same period of year 2010 which the production was 519,582 units, or decreased 51.70%. Domestic Sale was 385,512 units, decreased from the same period of year 2010 which sale was 441,376 units or decreased 12.66%.





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- Profit (Loss)

The third quarterly (1 October - 31 December 2011), company's net loss was 366.92 million baht or loss 207.33% from the same period of year 2010 which a profit was 341.87 million baht from the factors are as following:

- 1) Sales decreased significantly from the flood situation that the company , the customers and the automotive manufacturers to stop or slow down production.
- 2) The company has fixed cost in the stop of production such as salary, depreciation, etc.
- 3) The company has the expenses arising from floods including flood-prevention and rehabilitation expenses and the expenses relating to the production transfer of some goods to Stanley Group companies's factories and the overseas transportation expenses for molds , equipments , raw materials and goods and other cost before production in that country.

Submitted for your informations.

Yours Faithfully,

(Mr. Apichat Leeissaranukul)

Executive Vice President

