

WELCOME

The 2024 Operation Result

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25th APRIL 2025

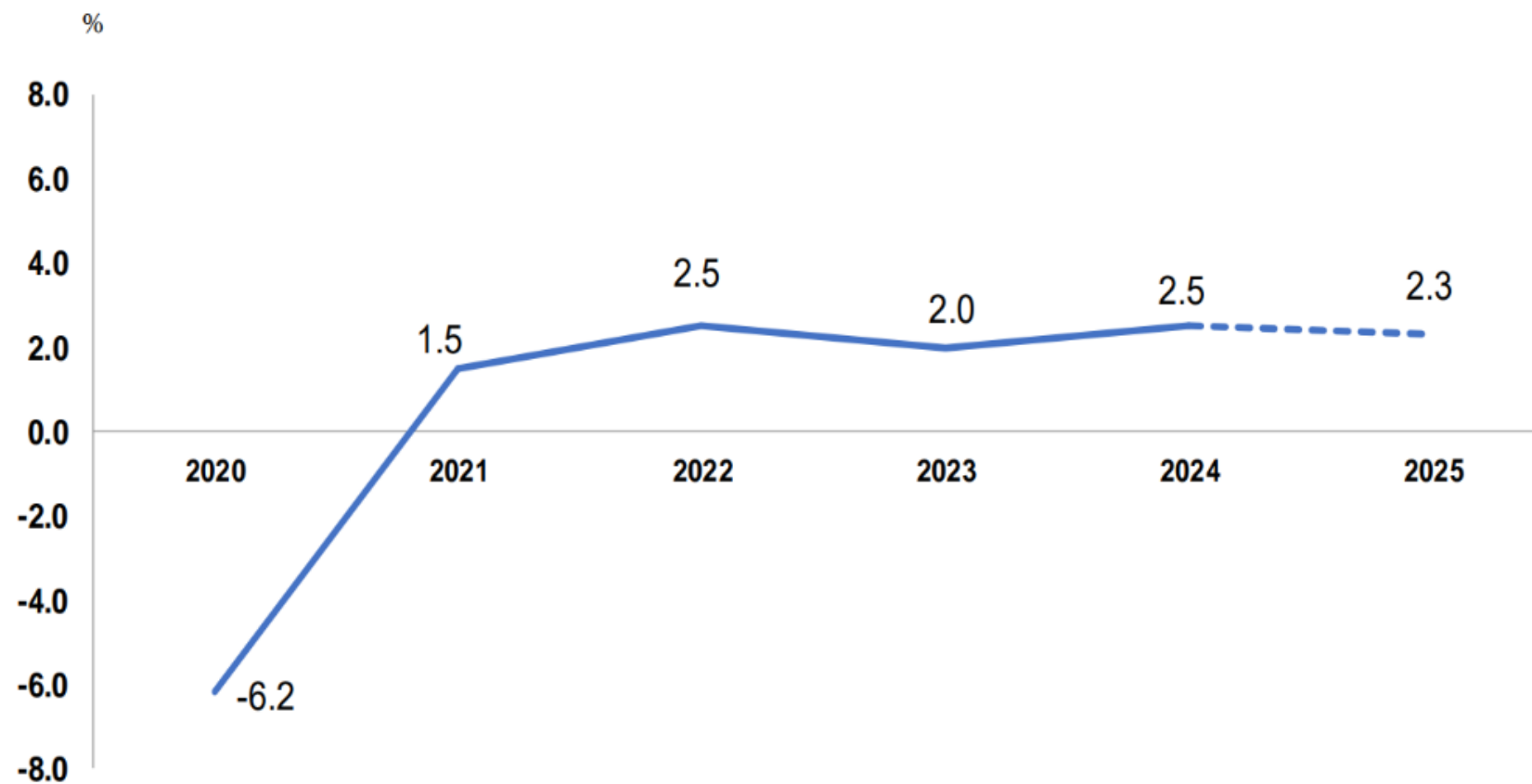
Agenda

1. Business Report 2024

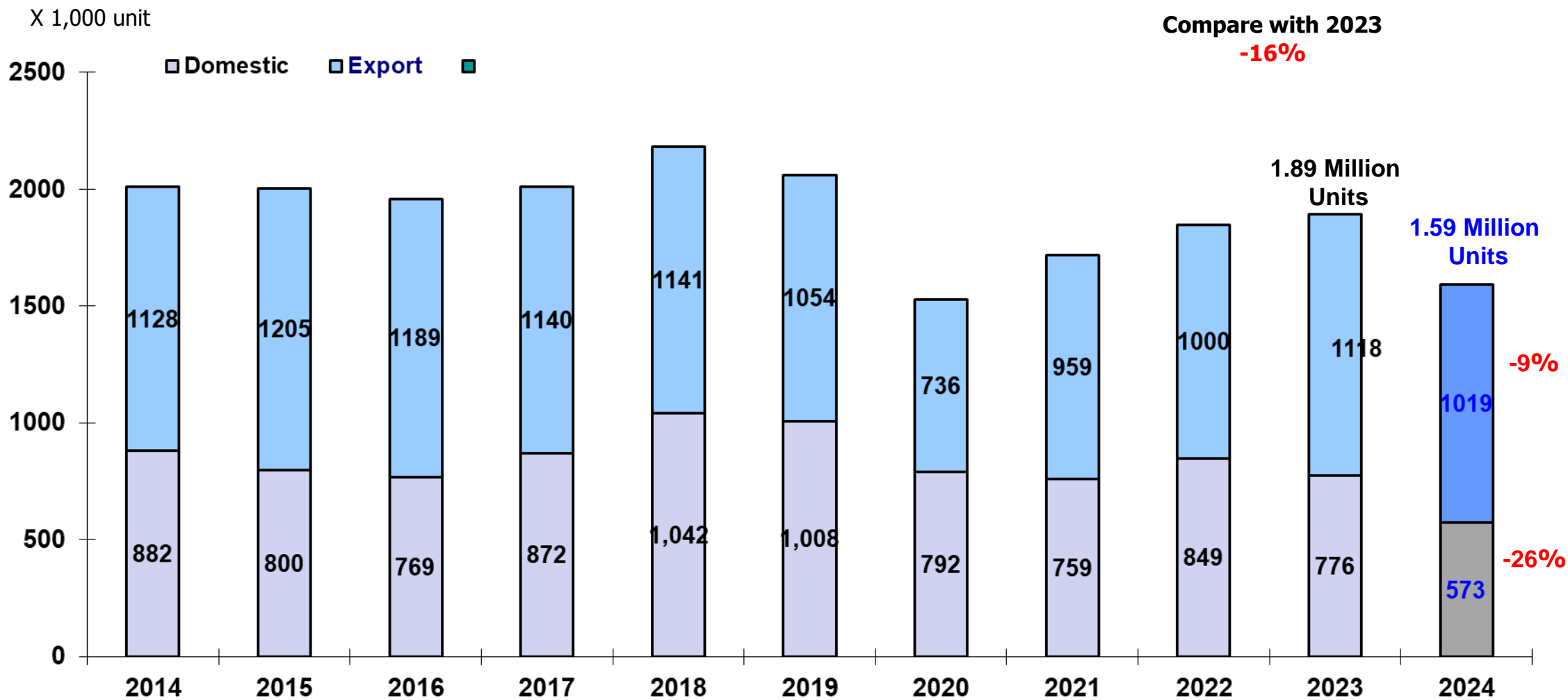
2. The Fiscal Year 2024 Financial Statement

BUSINESS REPORT

GDP Growth 2020 – 2025 (F)

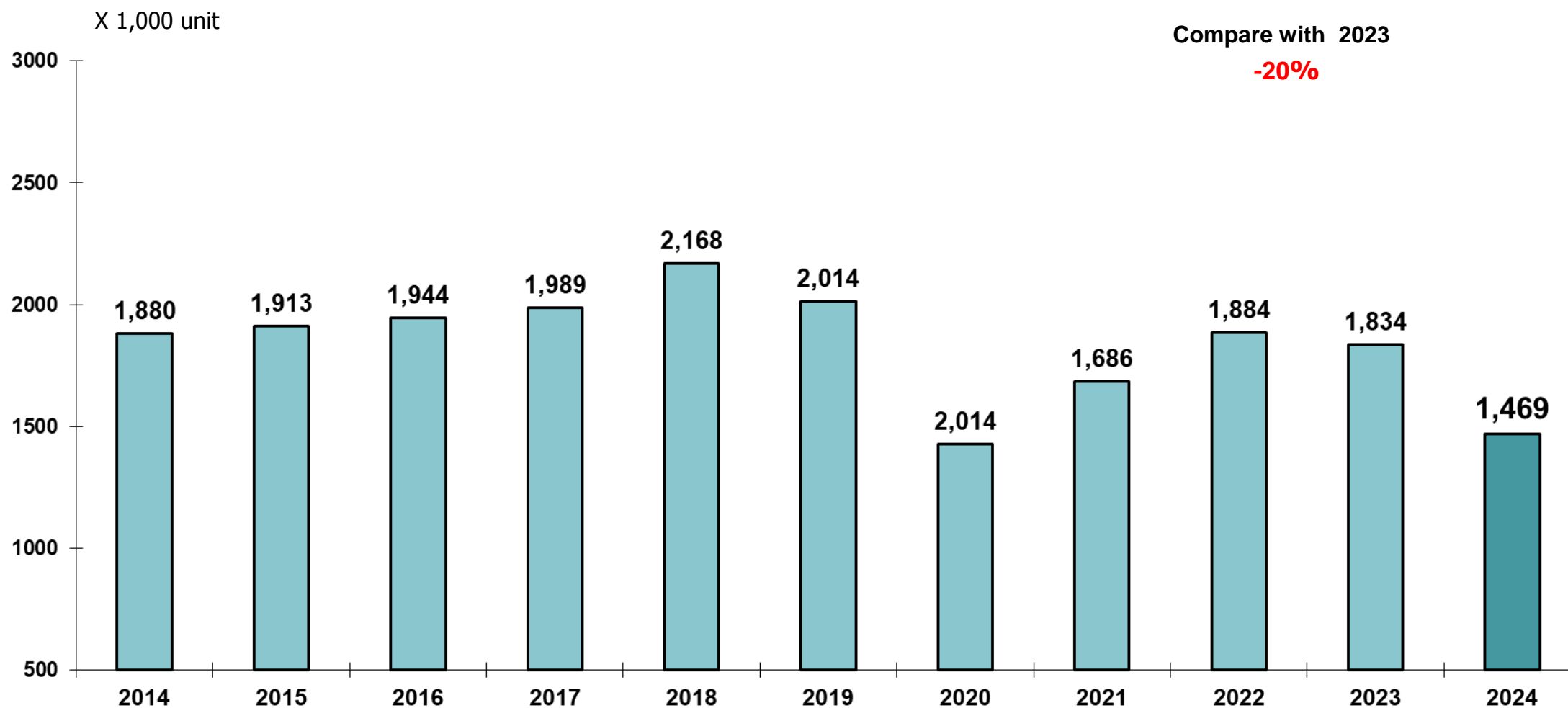


4W Market Sale (Domestic & Export) 2014 – 2024 (January – December)



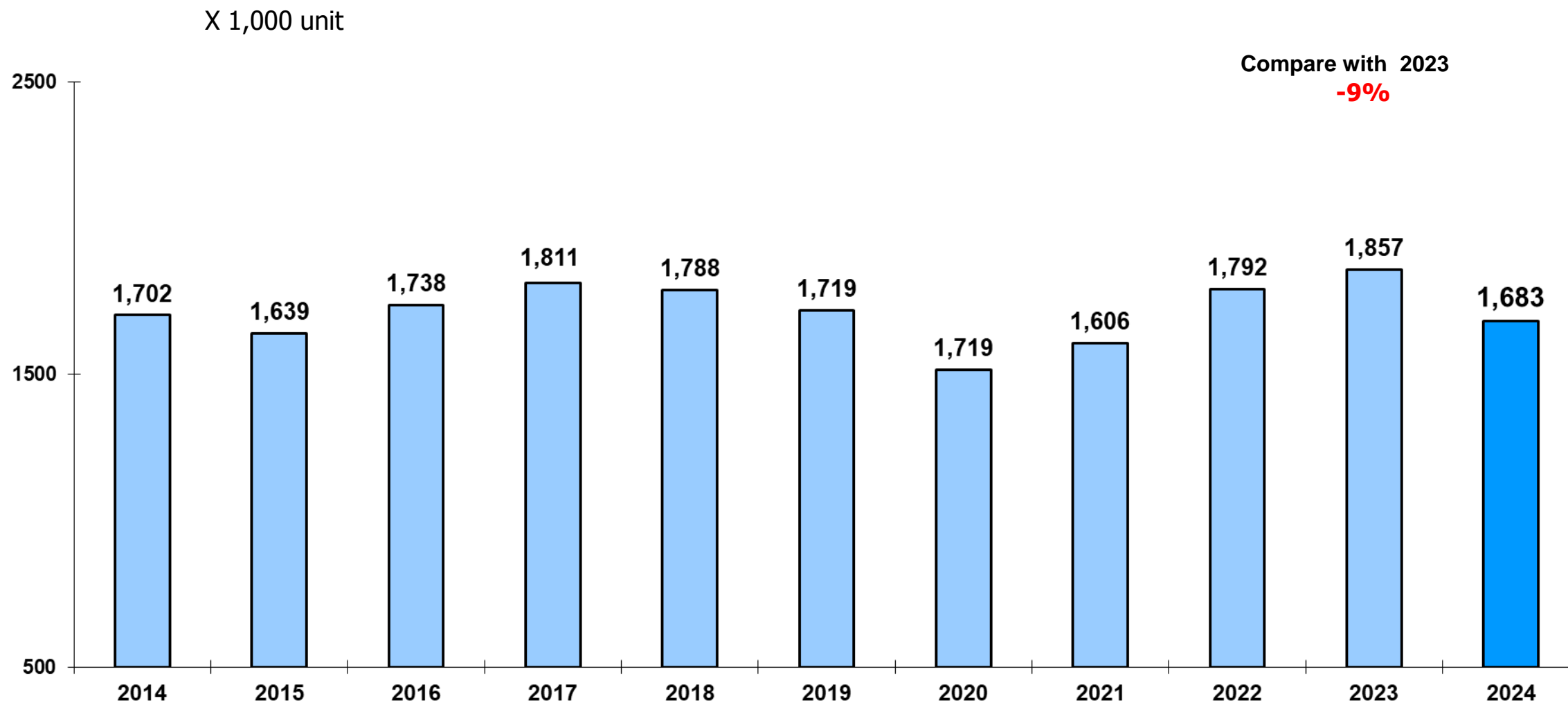
Source: The Federation of Thai Industries

4W Productions 2014 – 2024 (January – December)



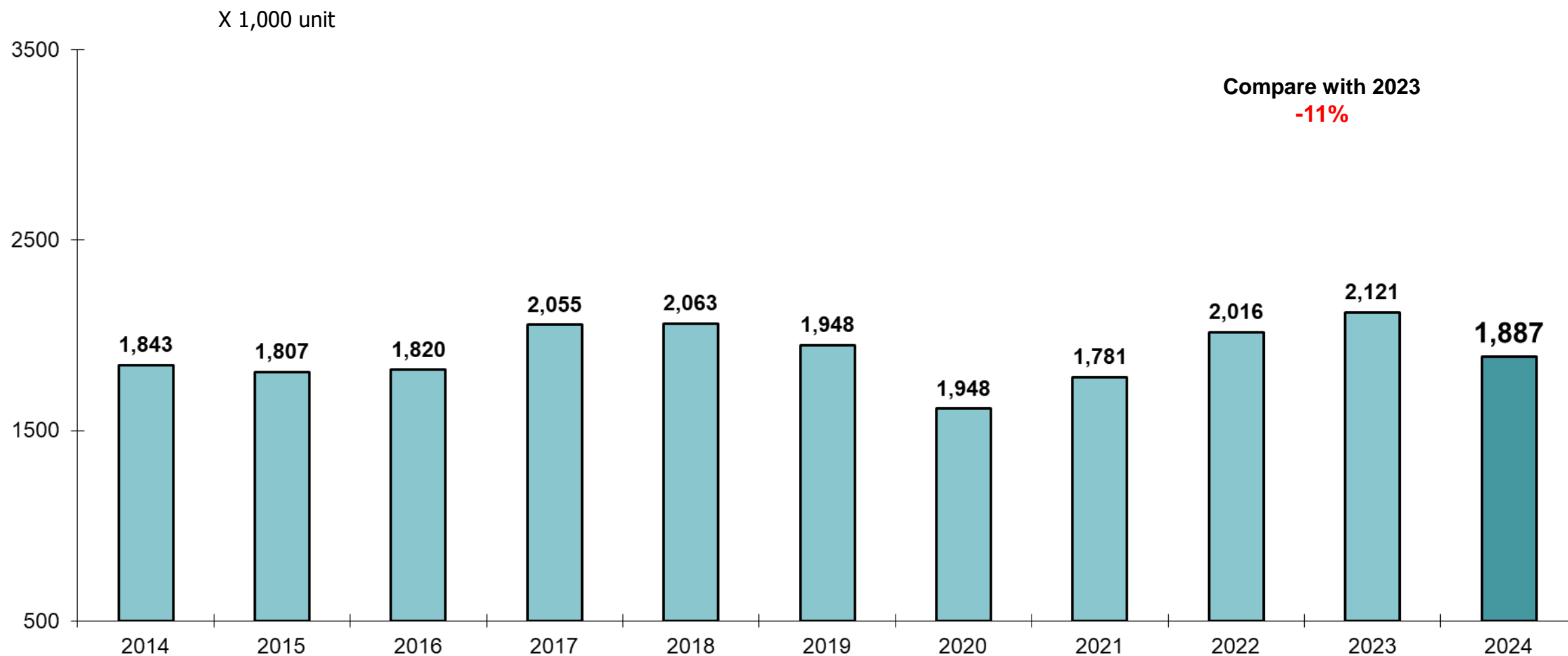
Source: The Federation of Thai Industries

2W Market Sale (2014 – 2024 January - December)



Source: The Federation of Thai Industries

2W Productions 2014 – 2024 (January – December)

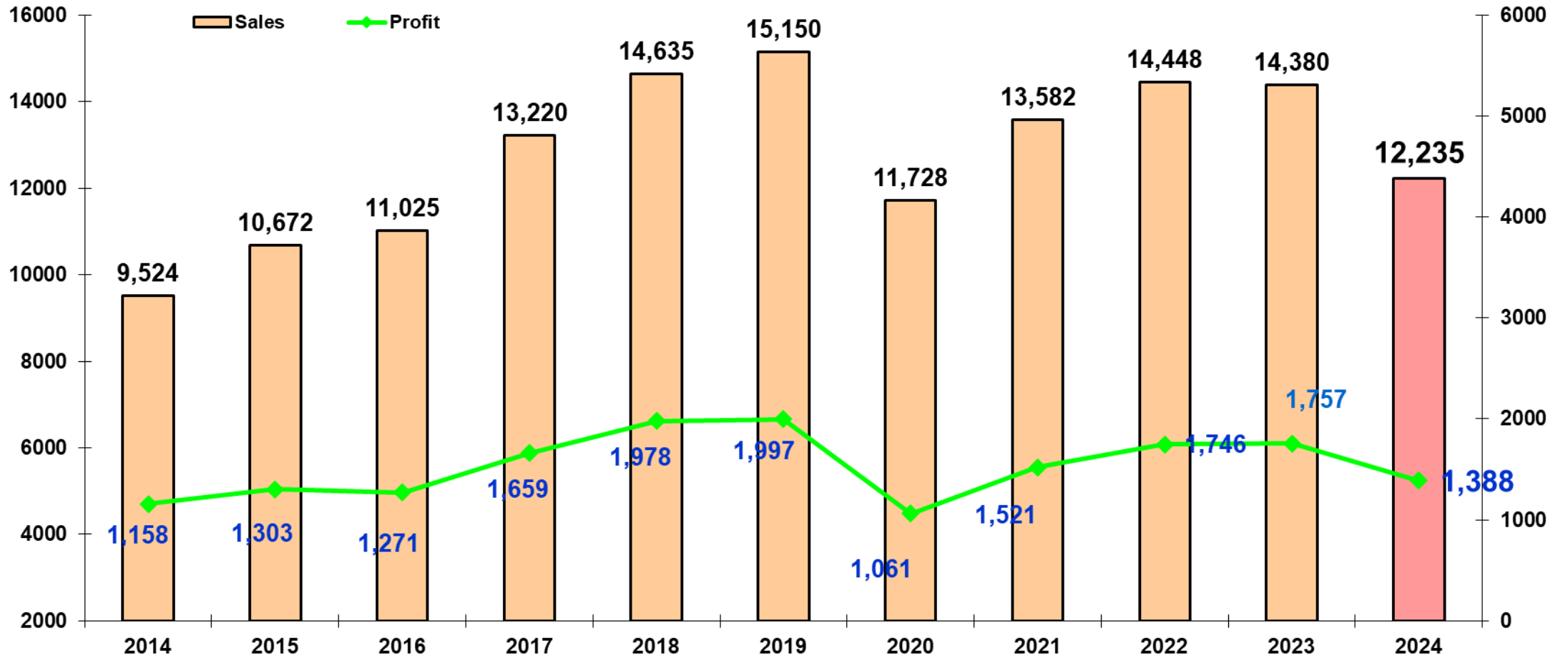


Source: The Federation of Thai Industries

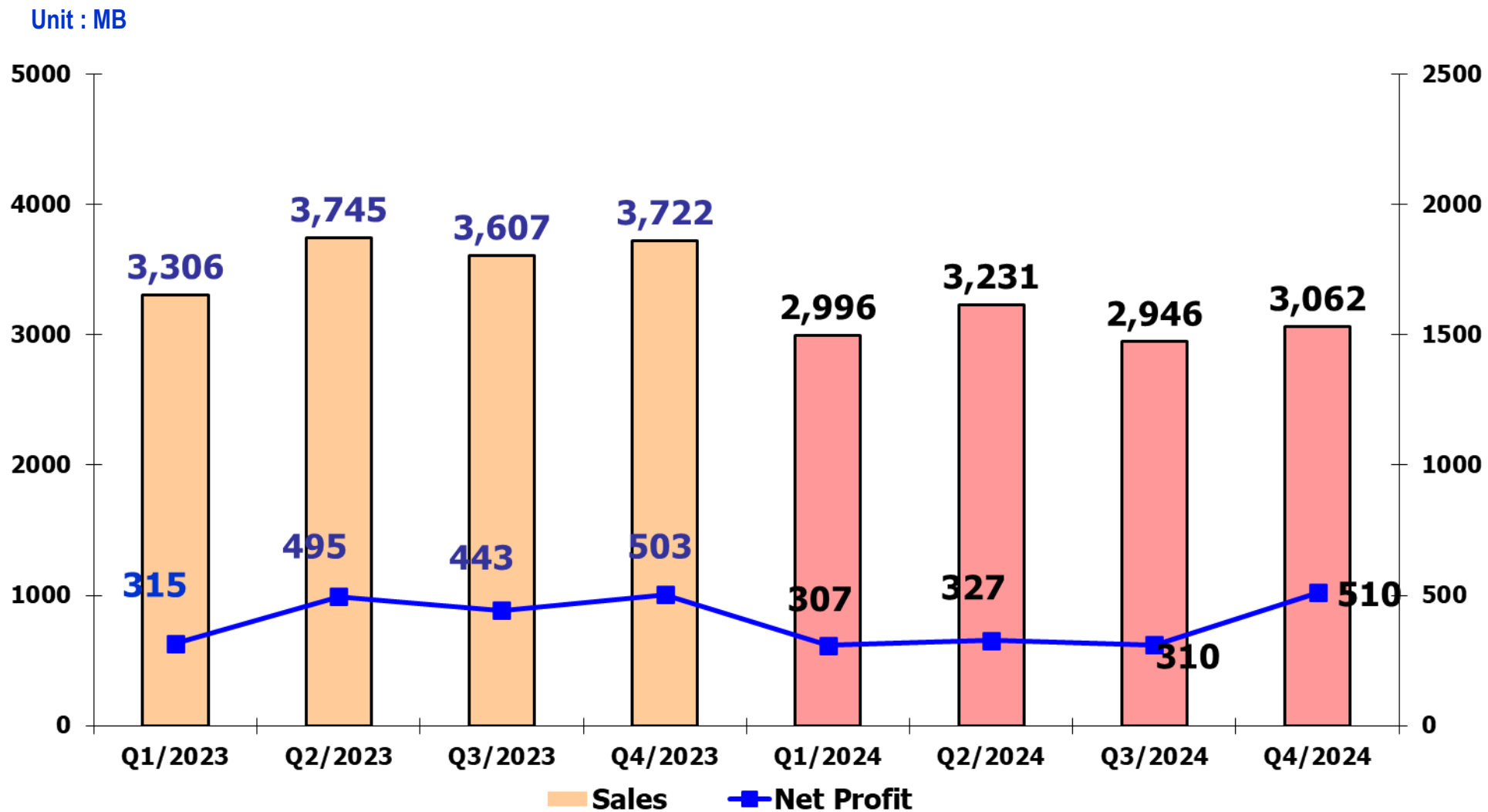
THS Business Result (FY2014 – FY2024) (Sales & Net Profit)



Compare with FY2023 Sale **-15%**
Profit **-21%**



Analysis by Quarterly



Operating Income

Unit: Million baht

	Fiscal year 2024 (Apr 2024-Mar 2025)		Fiscal year 2023 (Apr 2023 -Mar 2024)		Change (%)
	Amount	ratio	Amount	Ratio	
Auto bulb	349.78	2.86%	310.50	2.16%	+12.65
Automotive lamp	11,716.66	95.76%	13,846.12	96.29%	-15.38
Die & mold & Design	168.29	1.38%	223.31	1.55%	-24.64
Total	12,234.73	100.00%	14,379.93	100%	-14.92

Capital expenditures

Unit: Million baht

	Fiscal year 2024 (Apr 2024 - Mar 2025)	Fiscal year 2023 (Apr 2023 - Mar 2024)	Change
	amount	amount	
Land	-	-	-
Buildings	114.45	89.44	+27.96%
Machines & Equipment	392.12	387.86	+1.10%
Molds & Tools	142.05	212.41	-33.12%
Others	7.98	14.31	-44.23%
Total	656.60	704.02	-6.74%

Employment

Unit: Person

	Fiscal year 2024 (Apr 2024 - Mar 2025)	Fiscal year 2023 (Apr 2023 - Mar 2024)	Change
Local employee (male)	1,272	1,510	-238
Local employee (female)	1,084	1,267	-183
Japanese staff	20	19	+1
Total	2,376	2,796	-420

Awards from Customer

1. Thai Yamaha Motor Co., Ltd.

- Yamaha Excellent Cost Innovation Award 2025 : 11 Feb 2025

2. Auto Alliance (Thailand) Co., Ltd.

- AAT Zero Defect Achievement 2024

3. Isuzu Motor (Thailand) Co., Ltd

- 2024 ESG Award (Environmental, Social, Governance) : 26 May 2025

4. Toyota Motor Asia (Thailand) Co., Ltd

- 2024 TCC Safety Activity as Group-Leader (SE) : 24 Jan 2025
- 2024 TCC Environment Activity as Sub-Leader (SE): 7 Feb 2025



Awards from Government

1. Ministry of Labour

- The Outstanding Award for Safety, Occupational Health and Working Environment (21st) : (16 Sep 2024)
- The Outstanding Workplace Award for Labor Relations and Welfare Award (19th) (HR) : (12 Nov 2024)
- The Outstanding Female Executive Award in the category of Outstanding Female Executive in the Private Sector, an executive with the authority to act on behalf of the employer of a large enterprise. (HR) : (7 Mar 2025)

2. Pathumthani Provincial Labor Protection and Welfare Office

- The Outstanding Award for Pathumthani Occupational Health and Safety Project Contest 2024 : (12 Nov 2024)

3. Department of Health

- The Outstanding Award for Canteen Food Sanitation Standard Of Health Department. (HR) : (13 Aug 2024)



Agenda

1. Business Report 2024

2. The Fiscal Year 2024 Financial Statement

Statements of Financial Position



The Equity Method	31 March 2025 (MB)	31 March 2024 (MB)	Change (%)
Current Assets	11,830.34	11,828.59	+0.01
Total Assets	24,058.04	24,777.83	-2.90
Current Liabilities	1,565.29	1,935.84	-19.14
Total Liabilities	2,658.25	3,075.74	-13.57
Shareholders' Equity	21,399.80	21,702.09	-1.39
Total Liabilities and Shareholders' Equity	24,058.04	24,777.83	-2.90

Statements of Income



The Equity Method	31 March 2025 (MB)	31 March 2024 (MB)	Change (%)
Revenues from Sales and Services	12,234.73	14,379.93	-14.92
Cost of sales	9,680.01	11,773.22	-17.78
Gross Profit	2,554.72	2,606.71	-1.99
Selling and Administrative expenses	1,532.11	1,129.29	+35.67
Other Income	286.93	323.79	-11.38
Share of profit from investments in associates	413.67	378.11	+9.40
Profit before income tax	1,723.21	2,179.31	-20.93
Net profit for the year	1,387.95	1,756.92	-21.00

CHANGE MODEL

High Speed

Change

Challenge

Collaboration

Champion

Digital
Transformation

Production
Transformation

People
Transformation

- Lean Automation
- PLEX, AMR, IOT

Download : The presentation files at

www.thaistanley.com/Investor Relations/Analyst Meeting Presentation

For further questions, please contact :

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