

WELCOME

Q1/2023 Operation Result Information

Apichart Lee-issaranukul

August 4 , 2023

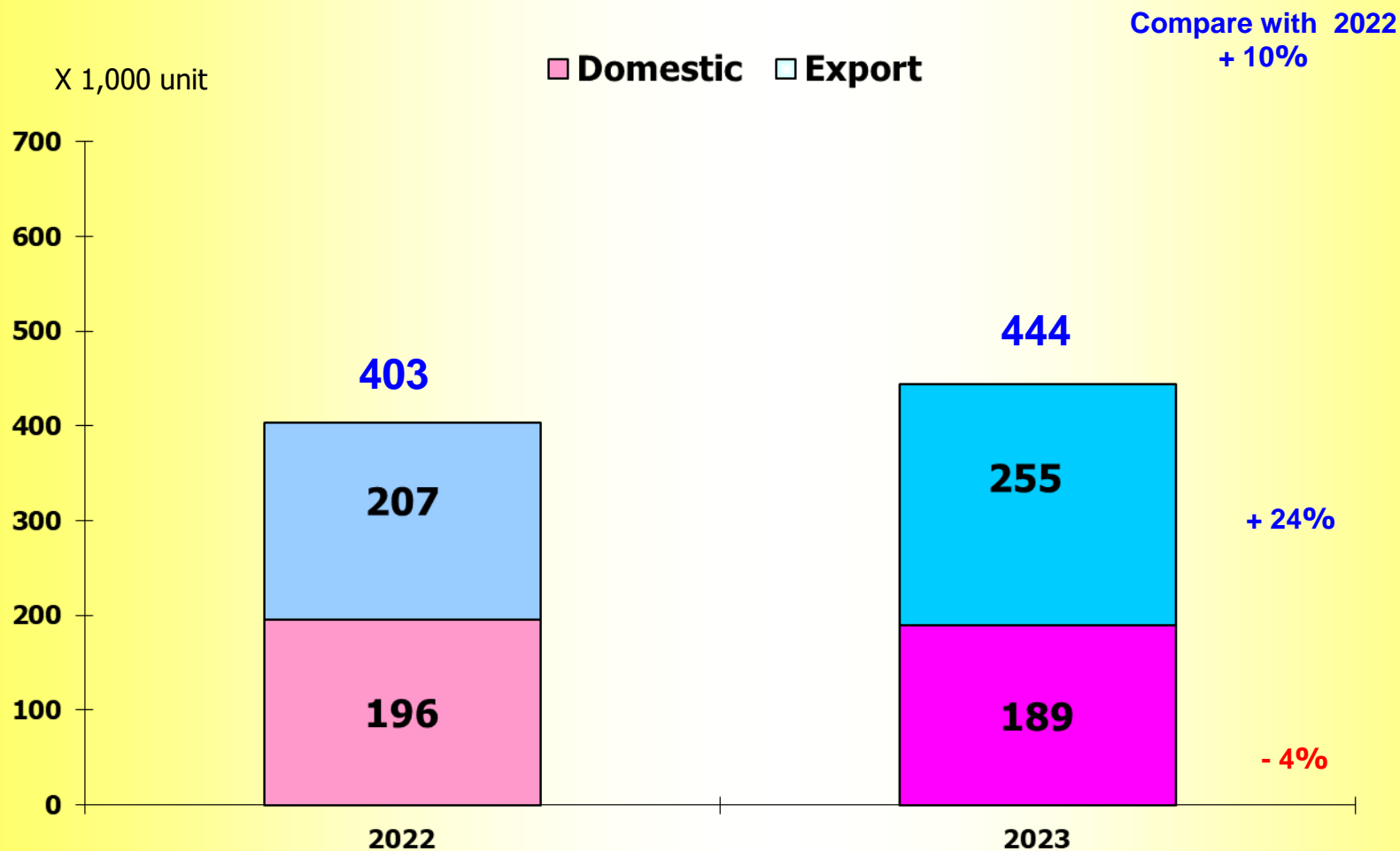
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

The completely integrated manufacturer of world class automotive lighting

Agenda

- 1. Market Trend – 2023 (April – June)**
- 2. The 1st Quarterly 2023 Financial Statement**
- 3. New Model**

4W (Motorcar) Market Sale 2023 (April – June) Domestic & Export

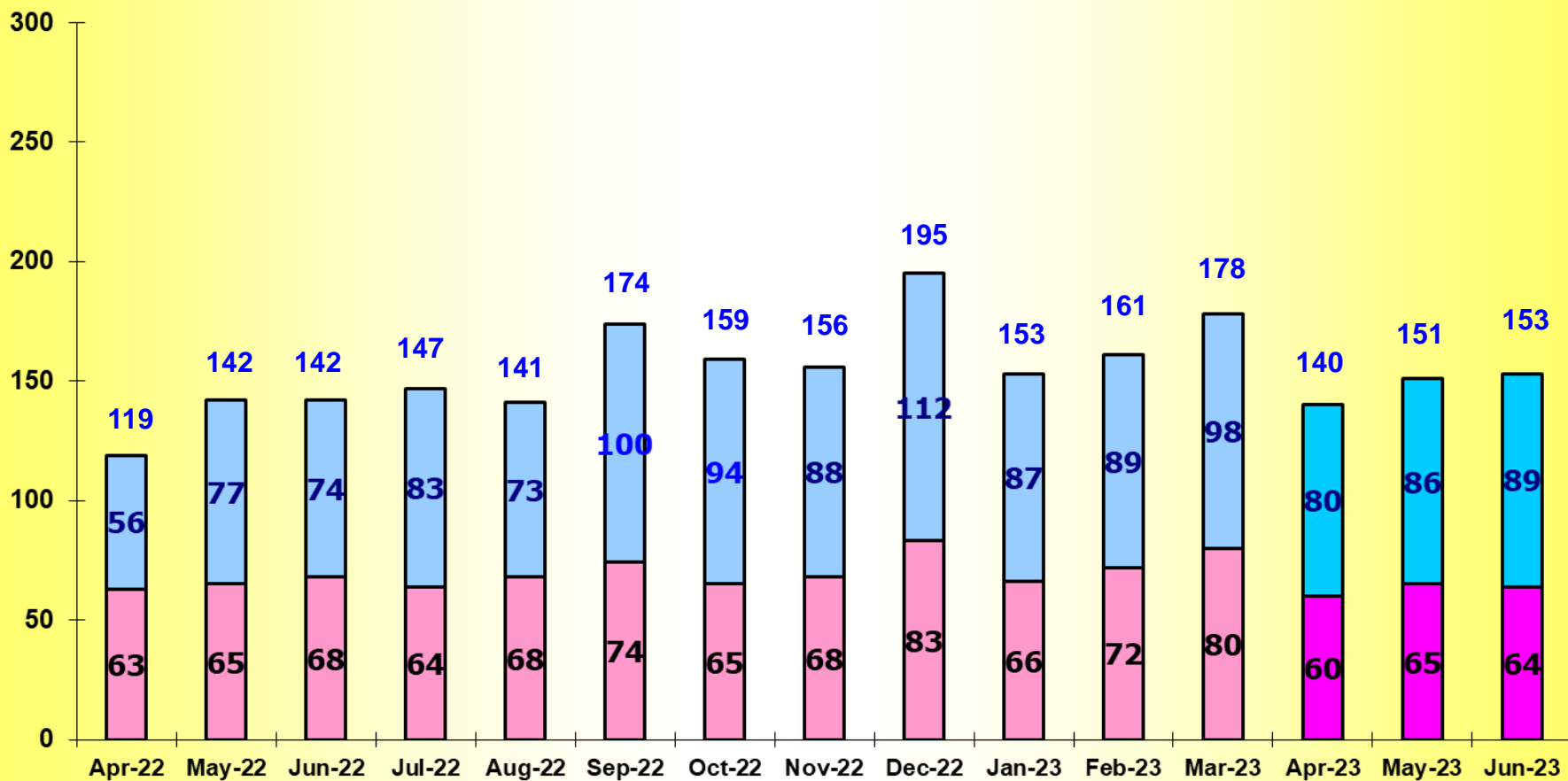


Source: The Federation of Thai Industries

4W (Motorcar) Market Sale (Domestic & Export) (April 2022 – June 2023)

X 1,000 unit

Domestic Export

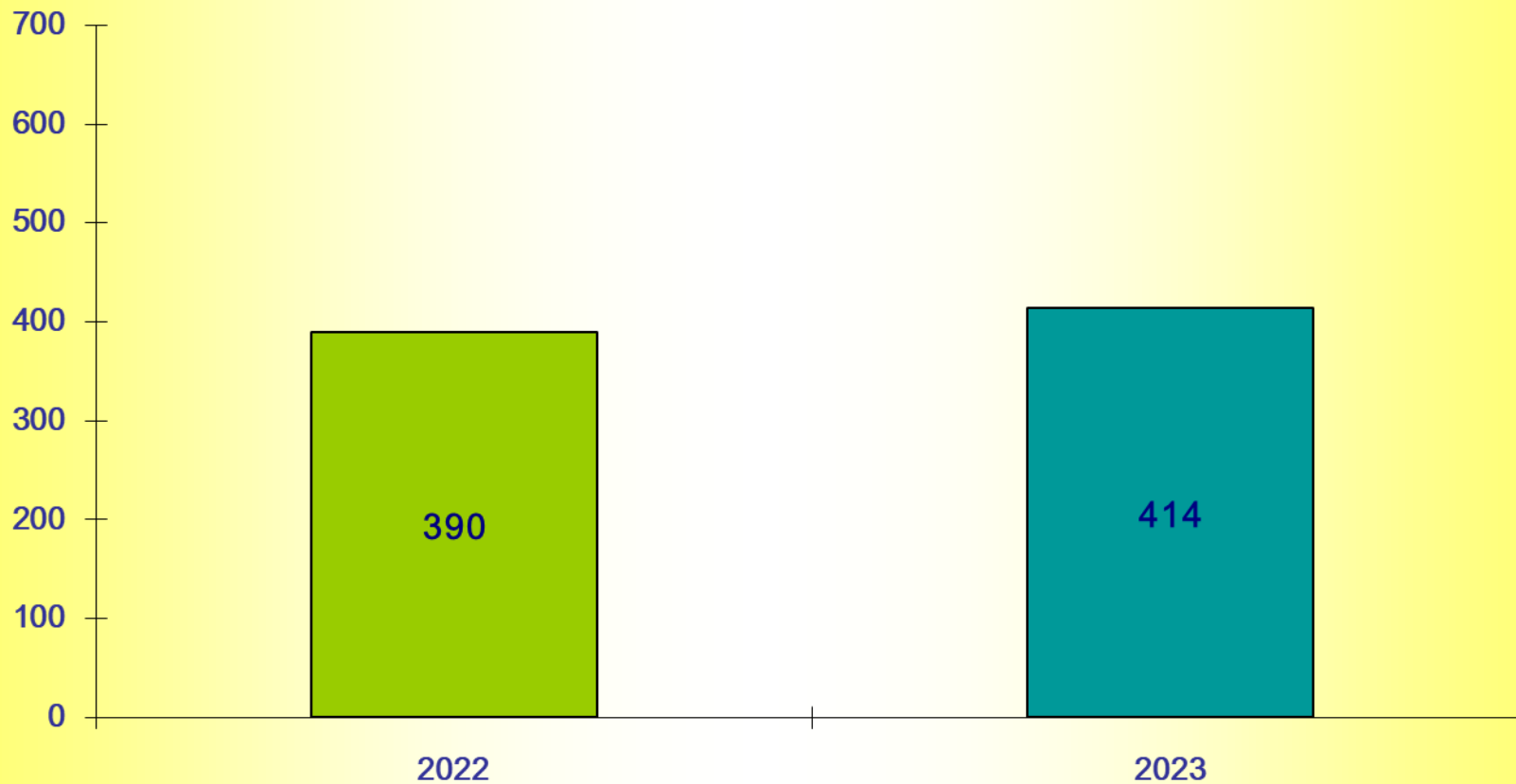


Source: The Federation of Thai Industries

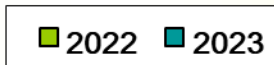
4W (Motorcar) Production (April – June 2023)

X 1,000 unit

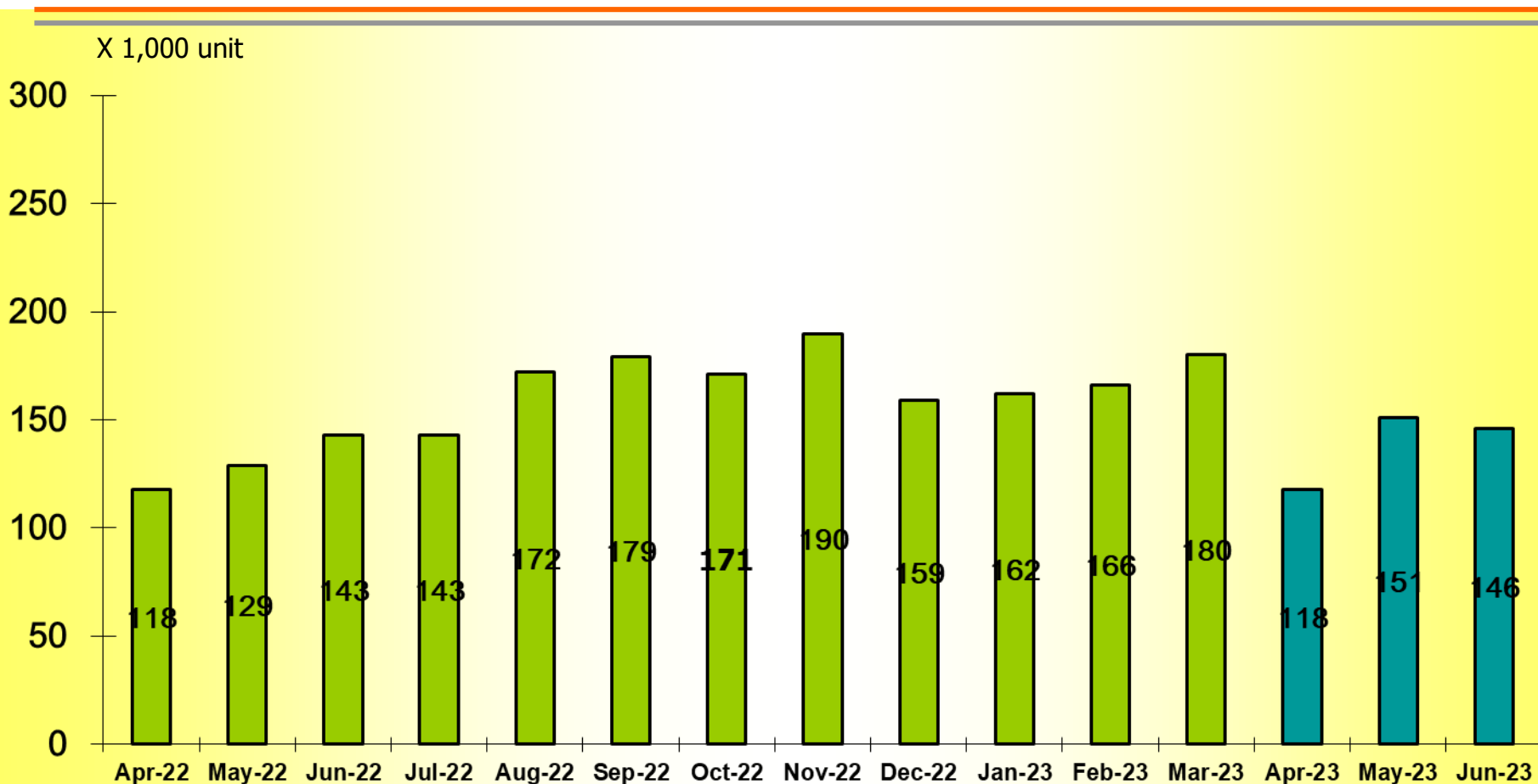
Compare with 2022
+ 6%



Source: The Federation of Thai Industries



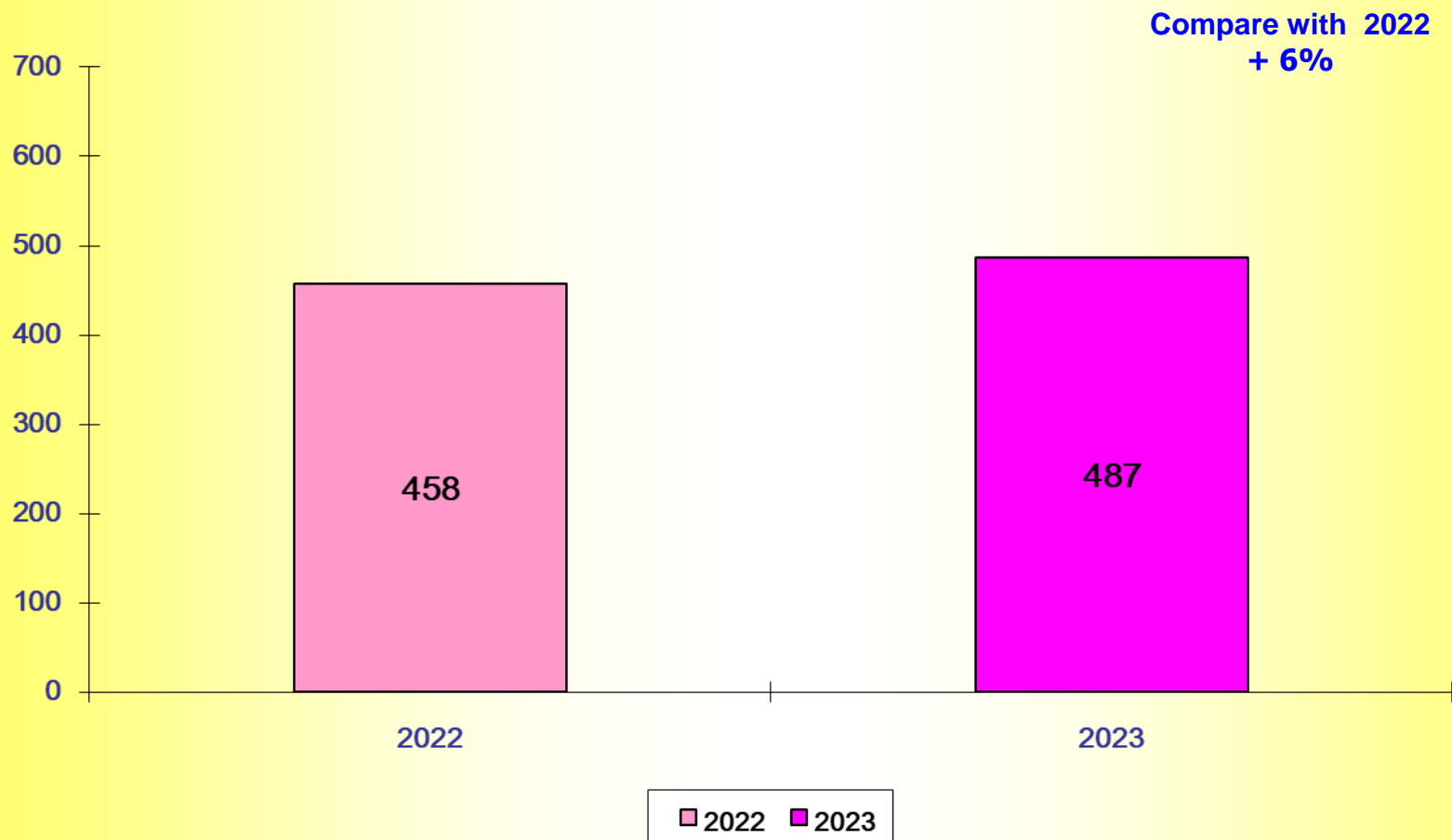
4W (Motorcar) Production (By Month) (April 2022 – June 2023)



Source: The Federation of Thai Industries

2W (Motorcycle) Sales - Domestic (April – June 2023)

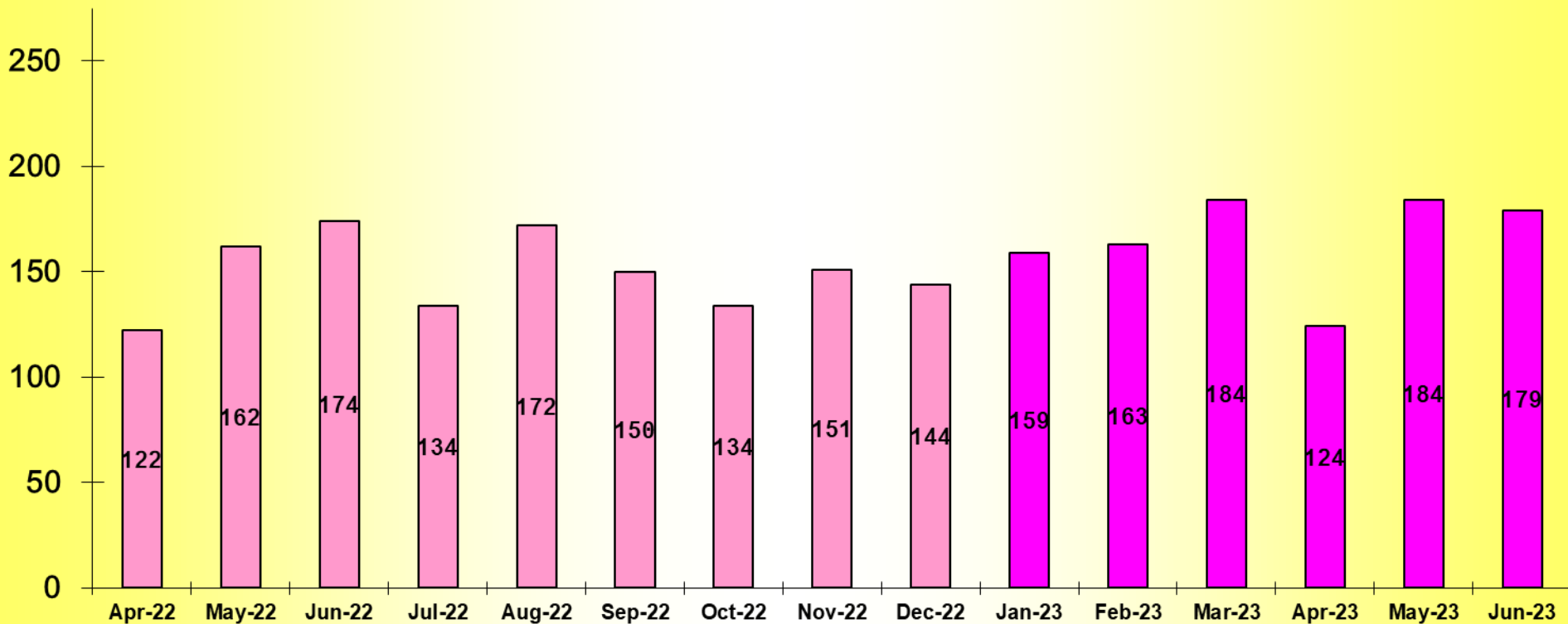
X 1,000 unit



Source: The Federation of Thai Industries

2W (Motorcycle) Sale (By Month) (April 2022 – June 2023)

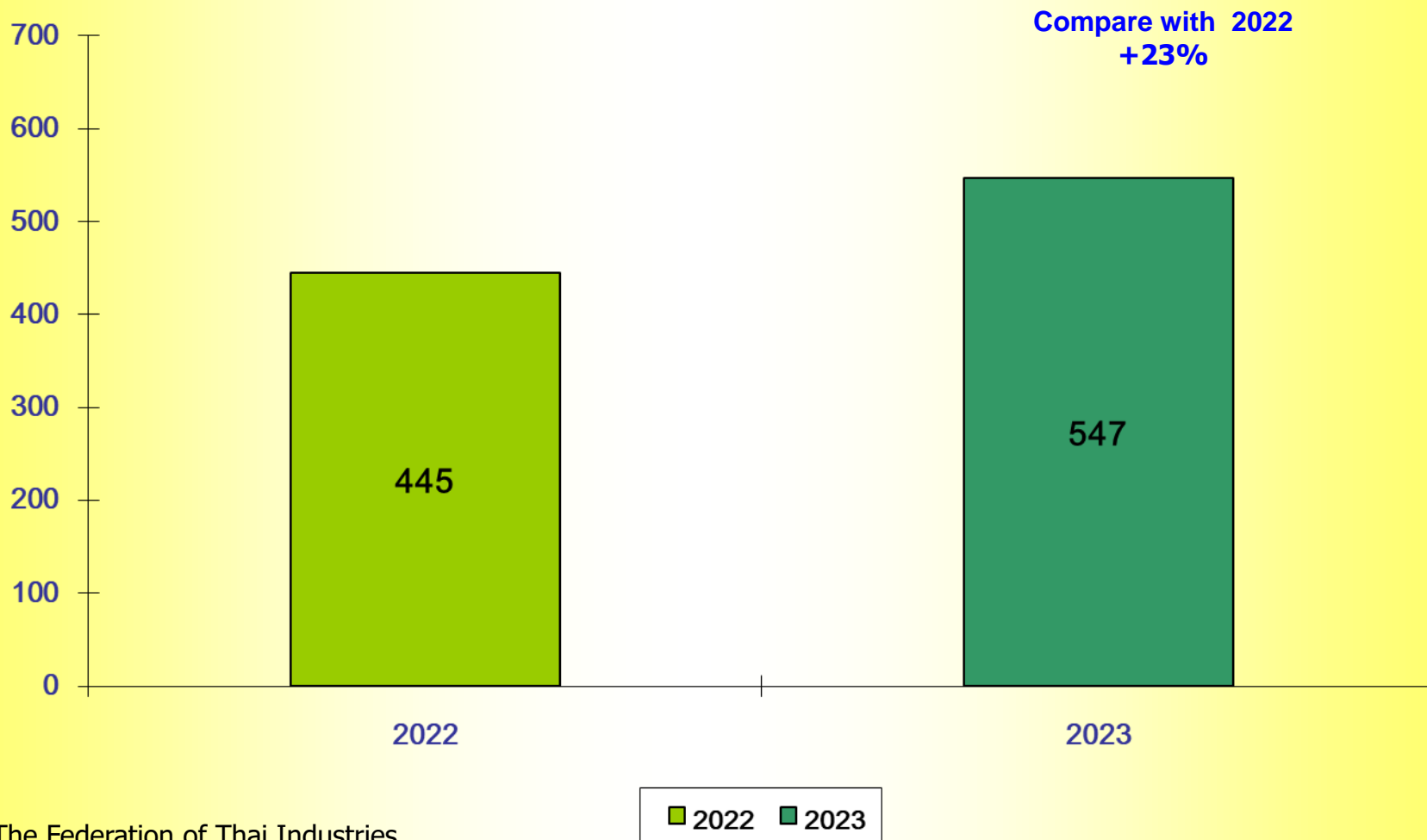
X 1,000 unit



Source: The Federation of Thai Industries

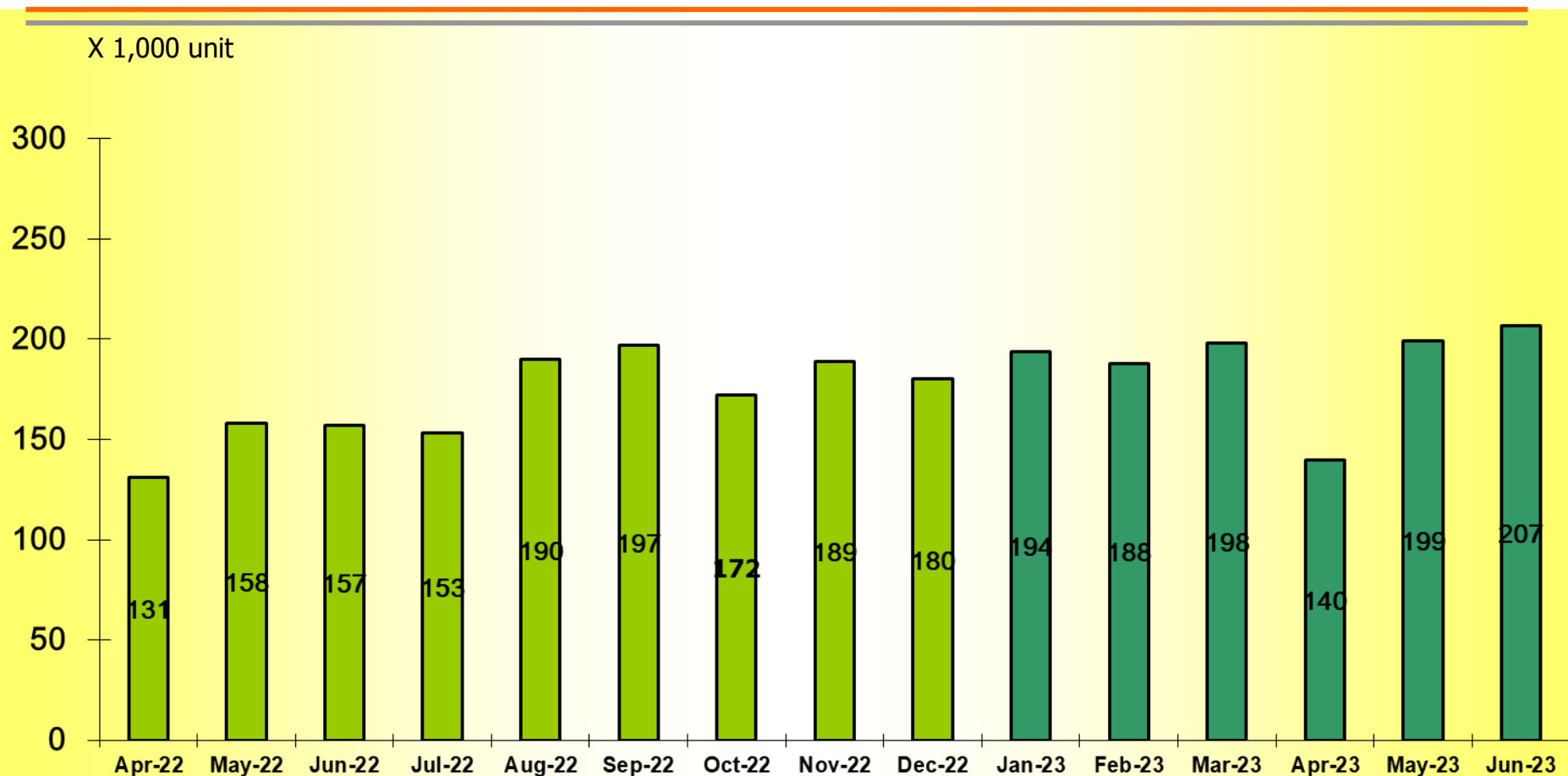
2W (Motorcycle) Production (April – June 2023)

X 1,000 unit



Source: The Federation of Thai Industries

2W (Motorcycle) Production (By Month) (April 2022 – June 2023)



Source: The Federation of Thai Industries

Agenda

1. Market Trend – 2023 (April – June)
2. The 1st Quarterly 2023 Financial Statement
3. New Model

Statement of Financial Position

The Equity Method	30 June 2023 (MB)	31 March 2023 (MB)	Change (%)
Current Assets	11,542.39	11,165.24	+3.38
Non Current Asset	13,199.33	13,160.16	+0.30
Total Assets	24,741.72	24,325.40	+1.71
Current Liabilities	3,460.38	1,992.33	+73.69
Non Current Liabilities	1,065.14	1,046.36	+1.80
Total Liabilities	4,525.52	3,038.69	+48.93
Equity	20,216.19	21,286.71	-5.03
Total Liabilities and Equity	24,741.72	24,325.40	+1.71

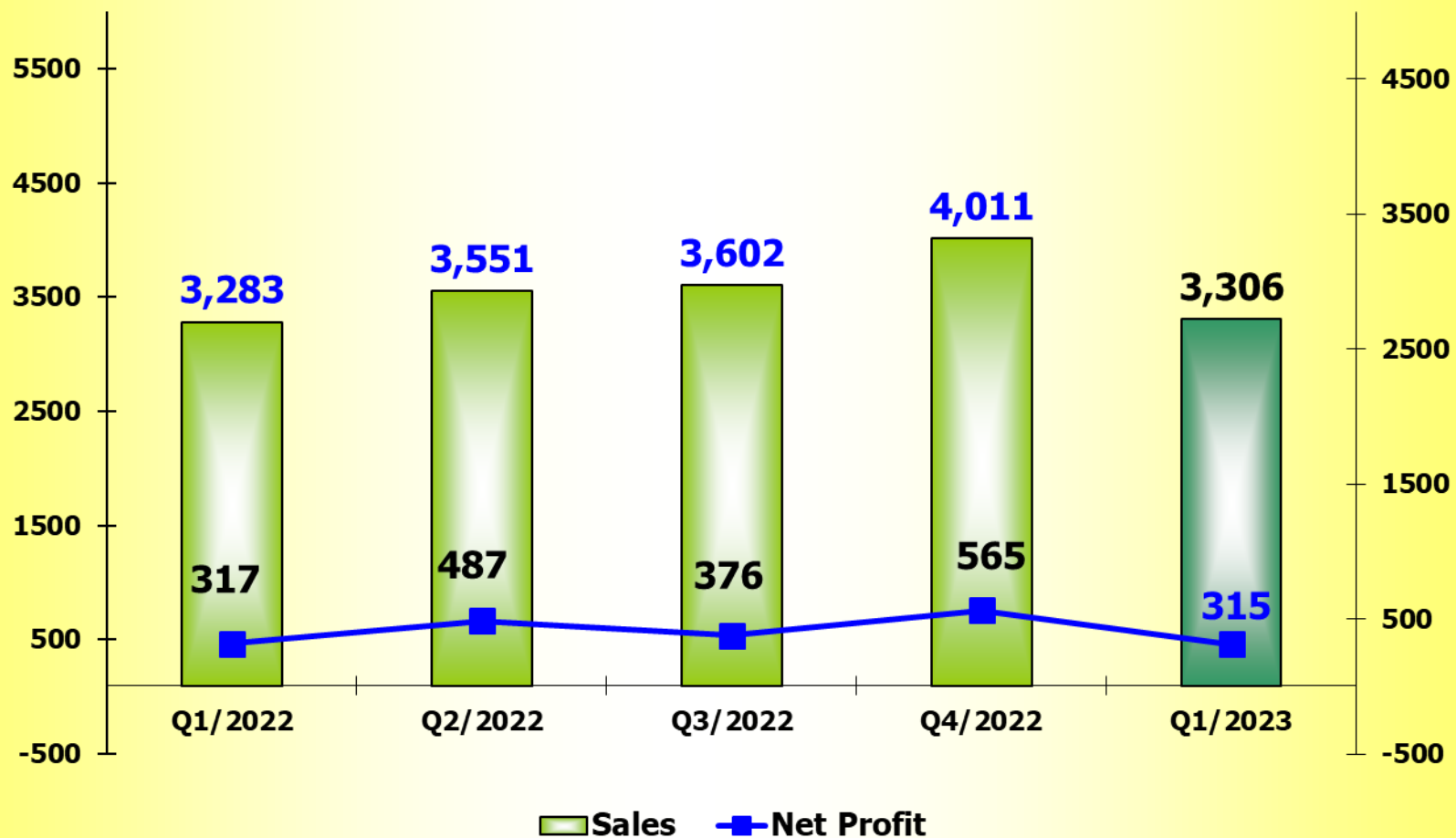
Statement of Income

The Equity Method	30 June 2023 (MB)	30 June 2022 (MB)	Change (%)
Revenues from Sales and Services	3,305.92	3,283.08	+0.70
Cost of sales and services	2,798.59	2,734.18	+2.36
Gross Profit	507.33	548.89	-7.57
Selling and Administrative expenses	267.83	270.19	-0.87
Other Income	58.04	41.10	+41.22
Share of profit from investments in an associates and joint venture	95.86	76.74	+24.91
Profit before income tax	393.40	396.55	-0.79
Net profit for the period	314.92	317.40	-0.78

Analysis by Quarterly

Unit : MB

The Equity Method



Statement of Cash Flows

The Equity Method	30 June 2023 (MB)	30 June 2022 (MB)
Net Cash received from Operating Activities	816.08	849.26
Net Cash used in Investing Activities	(224.28)	(1,072.47)
Net Cash used in Financing Activities	-	-
Net increase (decrease) cash / Cash equivalents	591.80	(223.21)
Cash / Cash equivalents at beginning of the period	2,084.20	2,655.94
Effects of Exchange rate changes	3.91	1.98
Cash / Cash equivalents at end of the period	2,679.91	2,434.71

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**Head Lamp
Front Combination Lamp**

(Launch 26/07/2023)

Download : The presentation files at

www.thaistanley.com/Investor Relations/Analyst Meeting Presentation

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