

WELCOME

Q1/2020 Operation Result Meeting

Apichart Lee-issaranukul

July 31, 2020

THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

The completely integrated manufacturer of world class automotive lighting

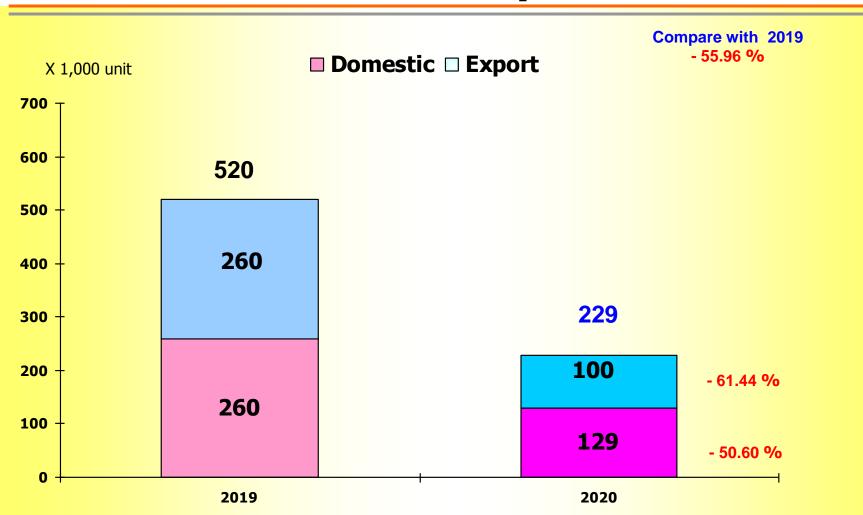


Agenda

- 1. Market Trend 2020 (April June)
- 2. The 1st Quarterly 2020 Financial Statement
- 3. New Product

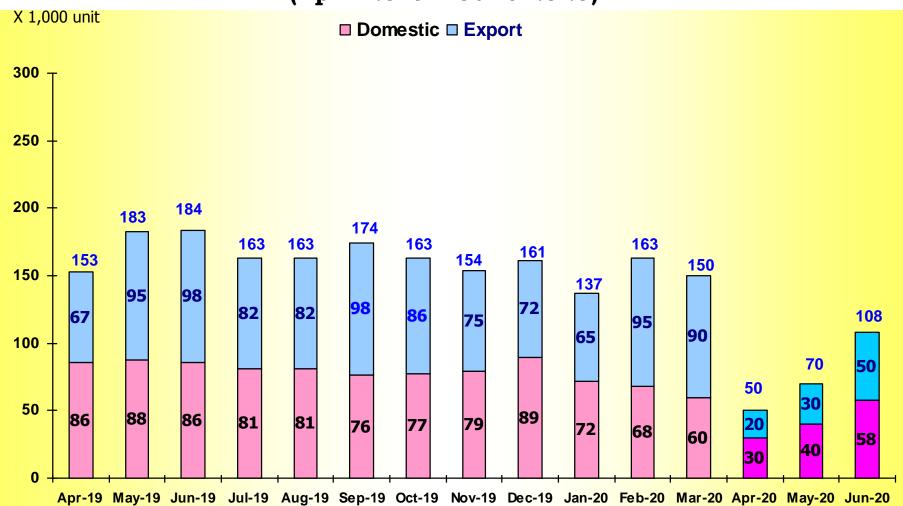


4W (Motorcar) Market Sale 2020 (April – June) Domestic & Export



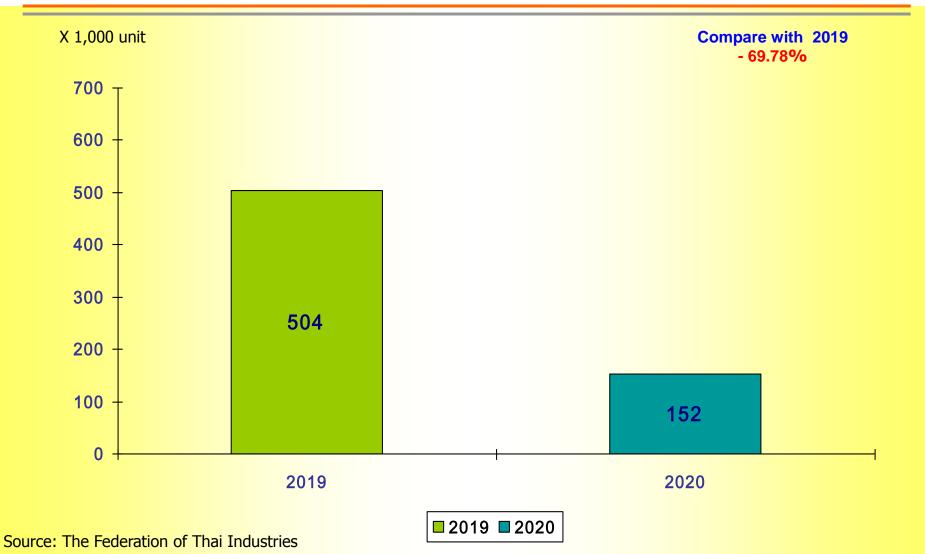


4W (Motorcar) Market Sale (Domestic & Export) (April 2019 – June 2020)



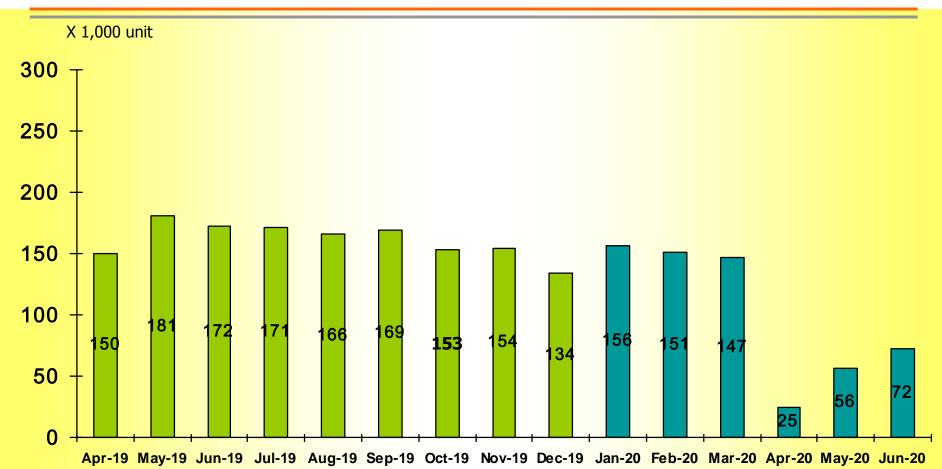


4W (Motorcar) Production (April – June 2020)



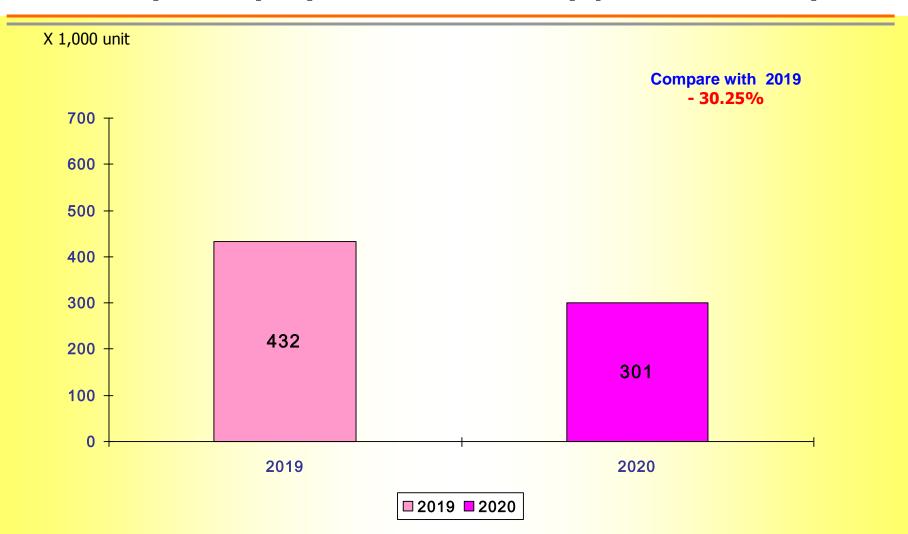


4W (Motorcar) Production (By Month) (April 2019 – June 2020)



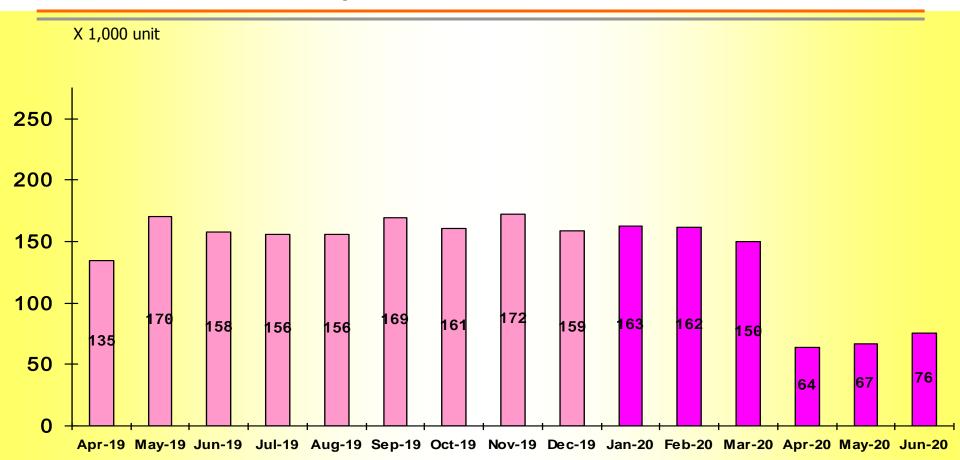


2W (Motorcycle) Sales - Domestic (April – June 2020)



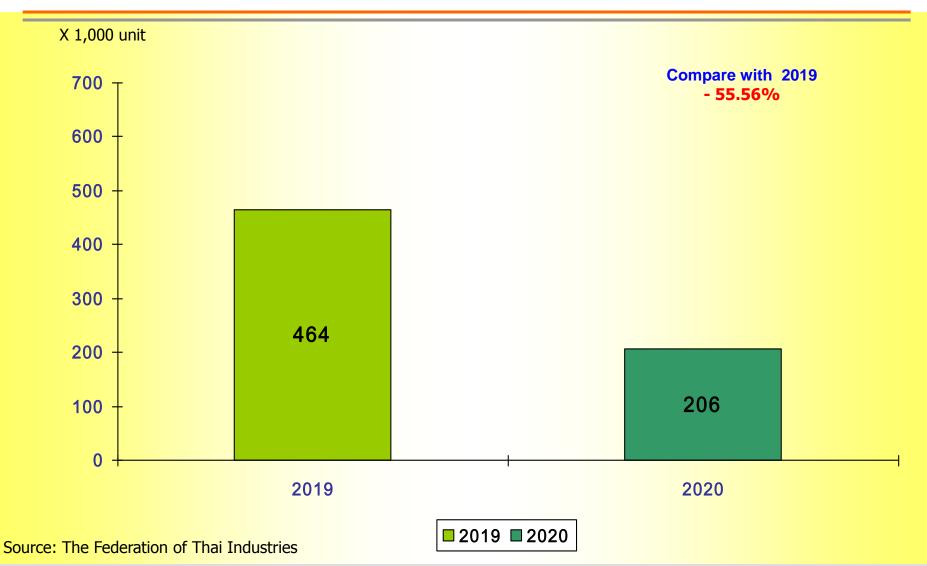


2W (Motorcycle) Sale (By Month) April 2019 – June 2020



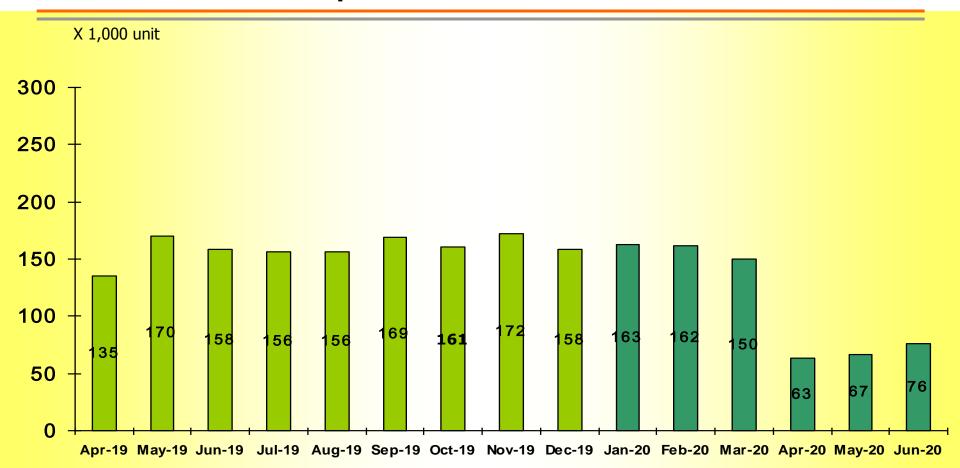


2W (Motorcycle) Production (April – June 2020)





2W (Motorcycle) Production (By Month) April 2019 – June 2020





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20,296.23

(0.36)

20,369.93

THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

Shareholders' Equity

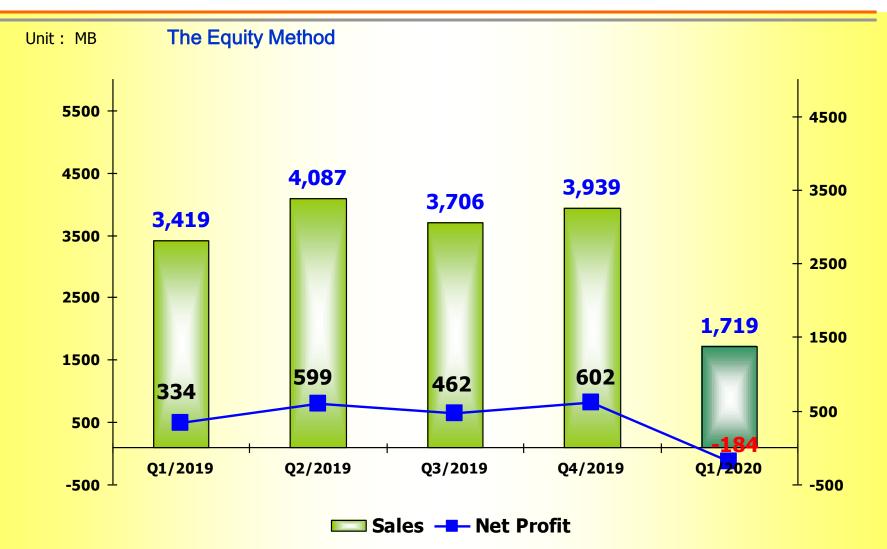


Statement of Income

The Equity Method	30 June 2020 MB)	30 June 2019 MB)	Change %)
Sales	1,718.64	3,418.67	4 (9.73)
Cost of sales	1,793.10	2,892.99	3(8.02)
Gross Profit	7(4.46)	525.69	1(14.16)
Selling and Administrative expenses	161.05	245.65	3(4.44)
Share of profit from investments in associates	20.15	79.48	7(4.65)
Profit before income tax	1(93.79)	413.29	1(46.89)
Net profit for the period	1(84.05)	334.05	1(55.10)



Analysis by Quarterly





Statement of Cash Flows

The Equity Method	30 June 2020 MB)	31 June 2019 MB)
Net Cash received from Operating Activities	737.58	668.09
Net Cash received fromu(sed in) Investing Activities	5(27.47)	1(91.02)
Net increasedecrease)n cash and Cash equivalents	210.11	477.08
Cash and Cash equivalents at beginning of the period	3,177.44	1,672.00
Effects of Exchange rate changes	1 (.19)	2(.57)
Cash / Cash equivalents at end of the period	3,386.36	2,146.50



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HONDA CR-V EL 4WD MY2020









TOYOTA - FORTUNER LEGENDER







HONDA - All New FORZA 350







Contact Investor Relations



Download: The presentation files at

www.thaistanley.com/Investor Relations/Analyst Meeting Presentation

For further questions, please contact:

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