

WELCOME

Q1/2019 Operation Result Meeting

Apichart Lee-issaranukul

August 8 , 2019

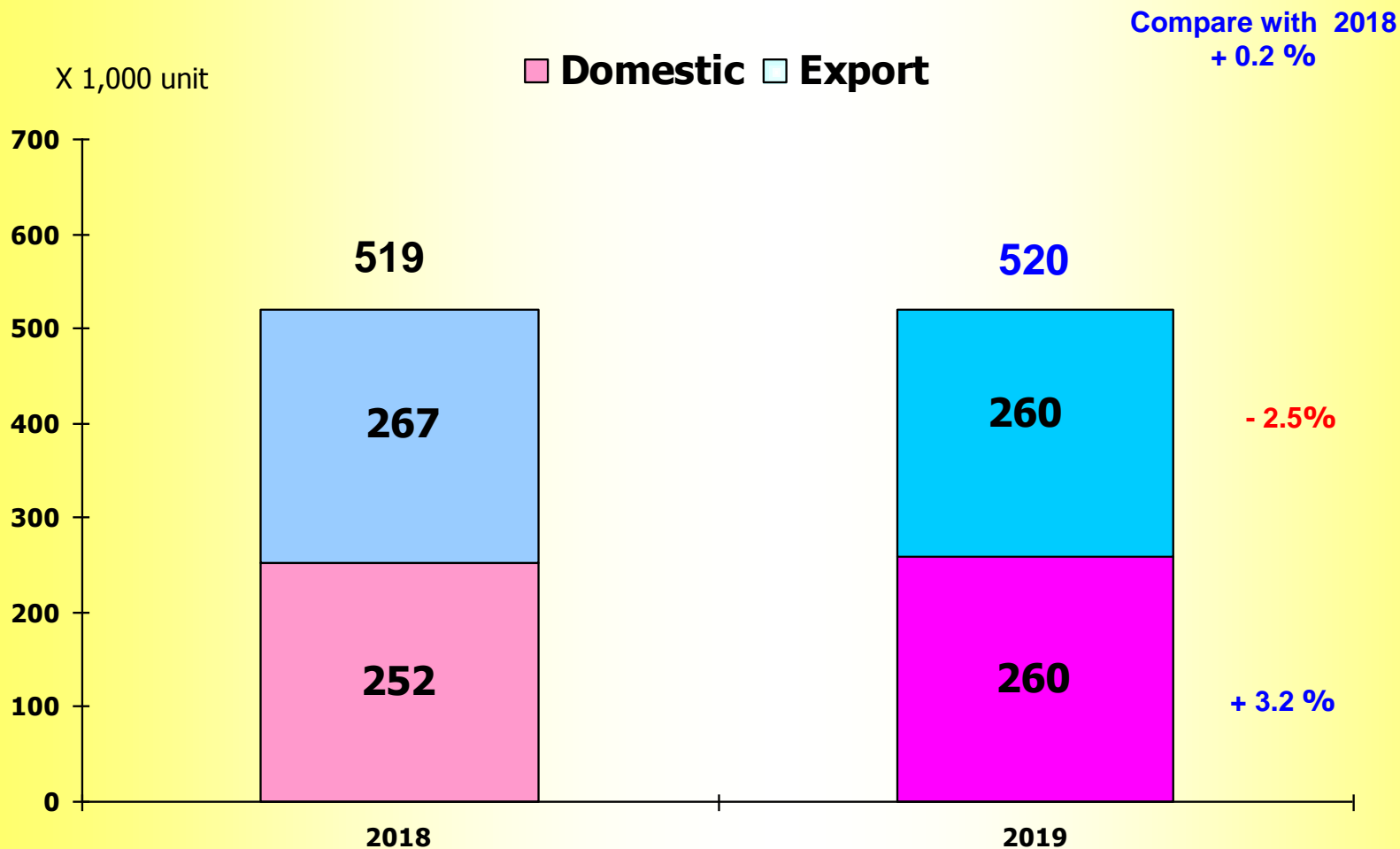
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

The completely integrated manufacturer of world class automotive lighting

Agenda

- 1. Market Trend – 2019 (April – June)**
- 2. The 1st Quarterly 2019 Financial Statement**
- 3. New Product**

4W Market Sale 2019 (April – June) Domestic & Export

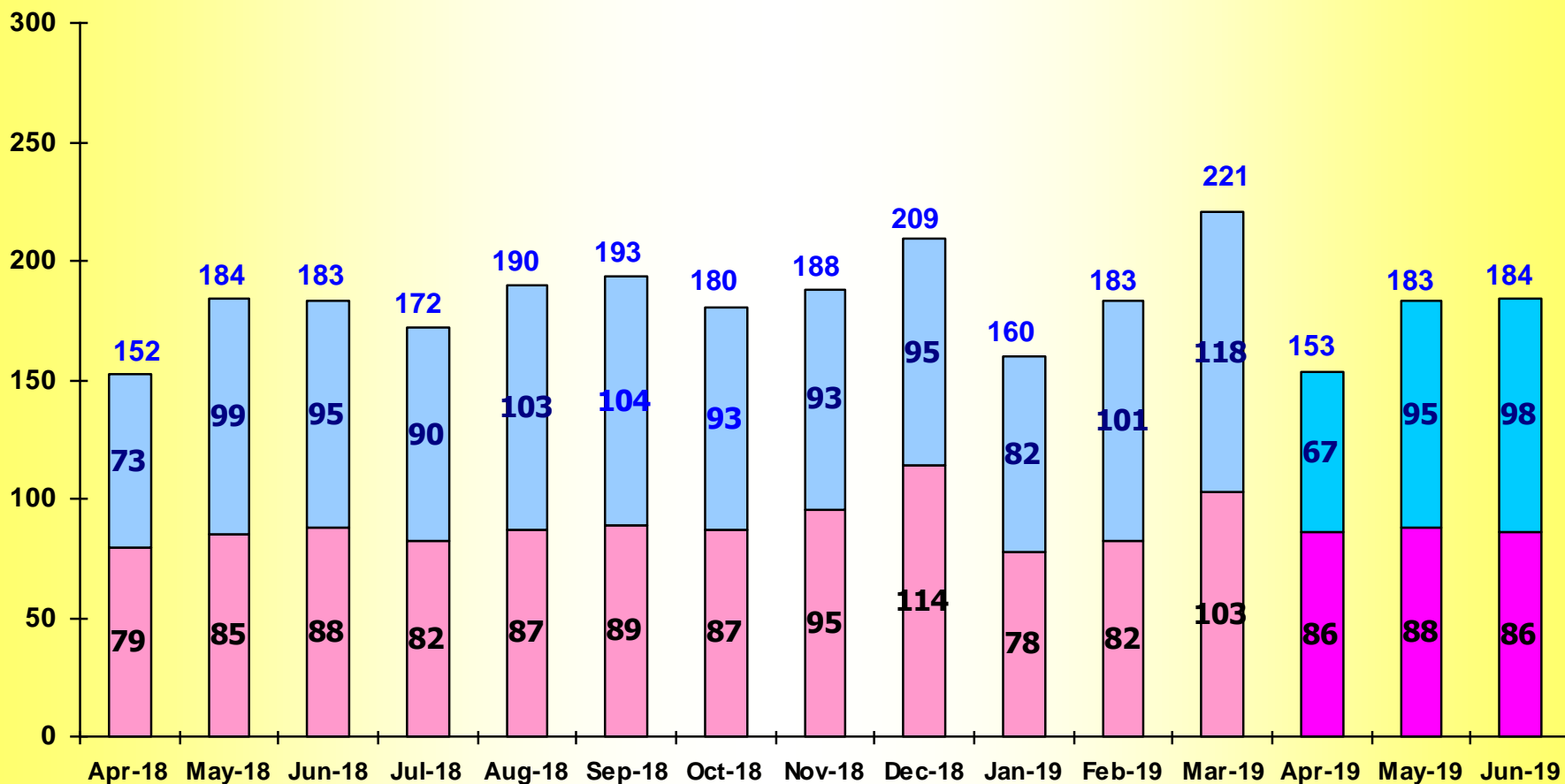


Source: The Federation of Thai Industries

4W Market Sale (Domestic & Export) (April 2018 – June 2019)

X 1,000 unit

Domestic Export

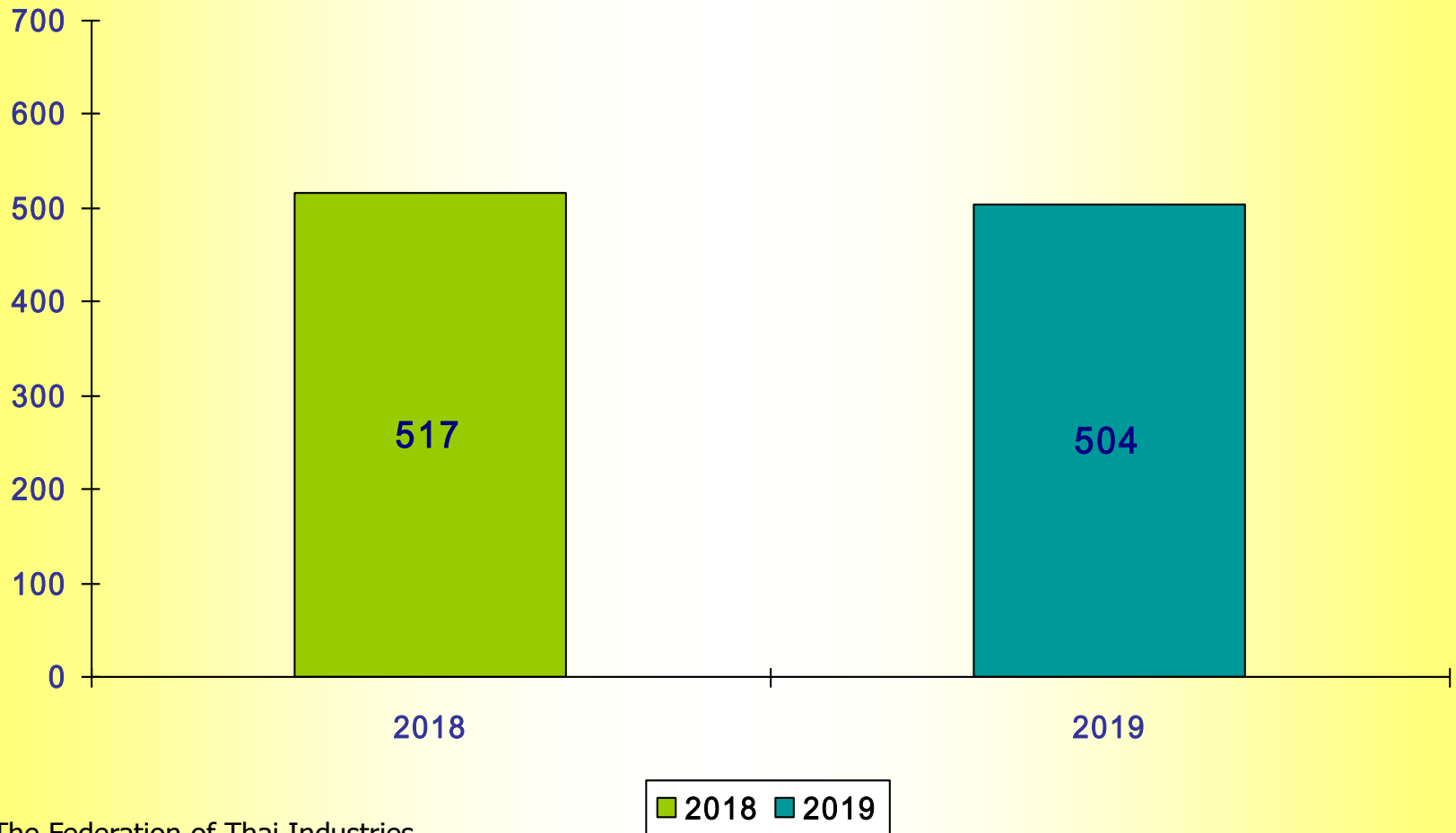


Source: The Federation of Thai Industries

4W Production (April – June 2019)

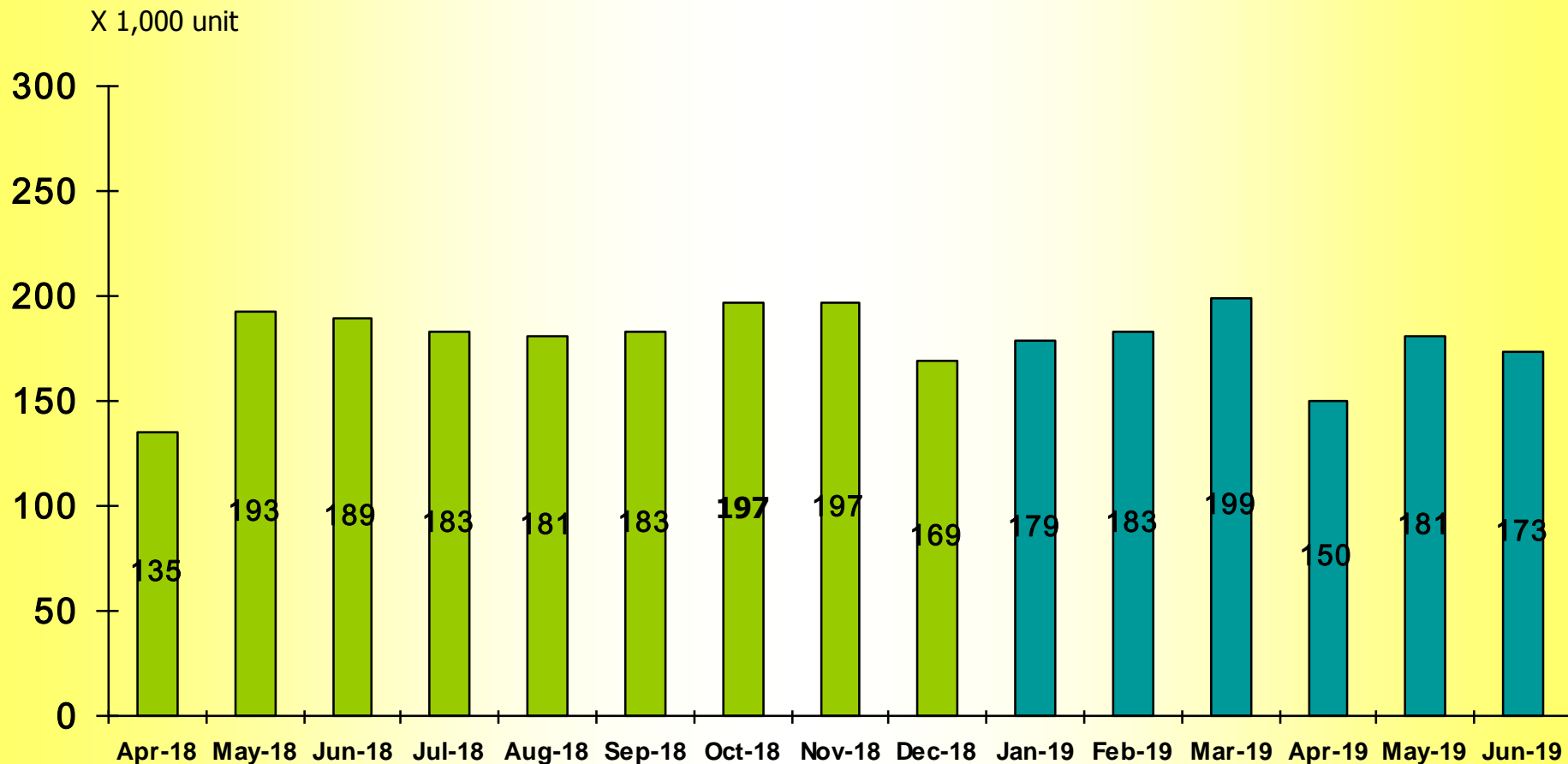
X 1,000 unit

Compare with 2018
- 2.4 %



Source: The Federation of Thai Industries

4W Production (By Month) (April 2018 – June 2019)

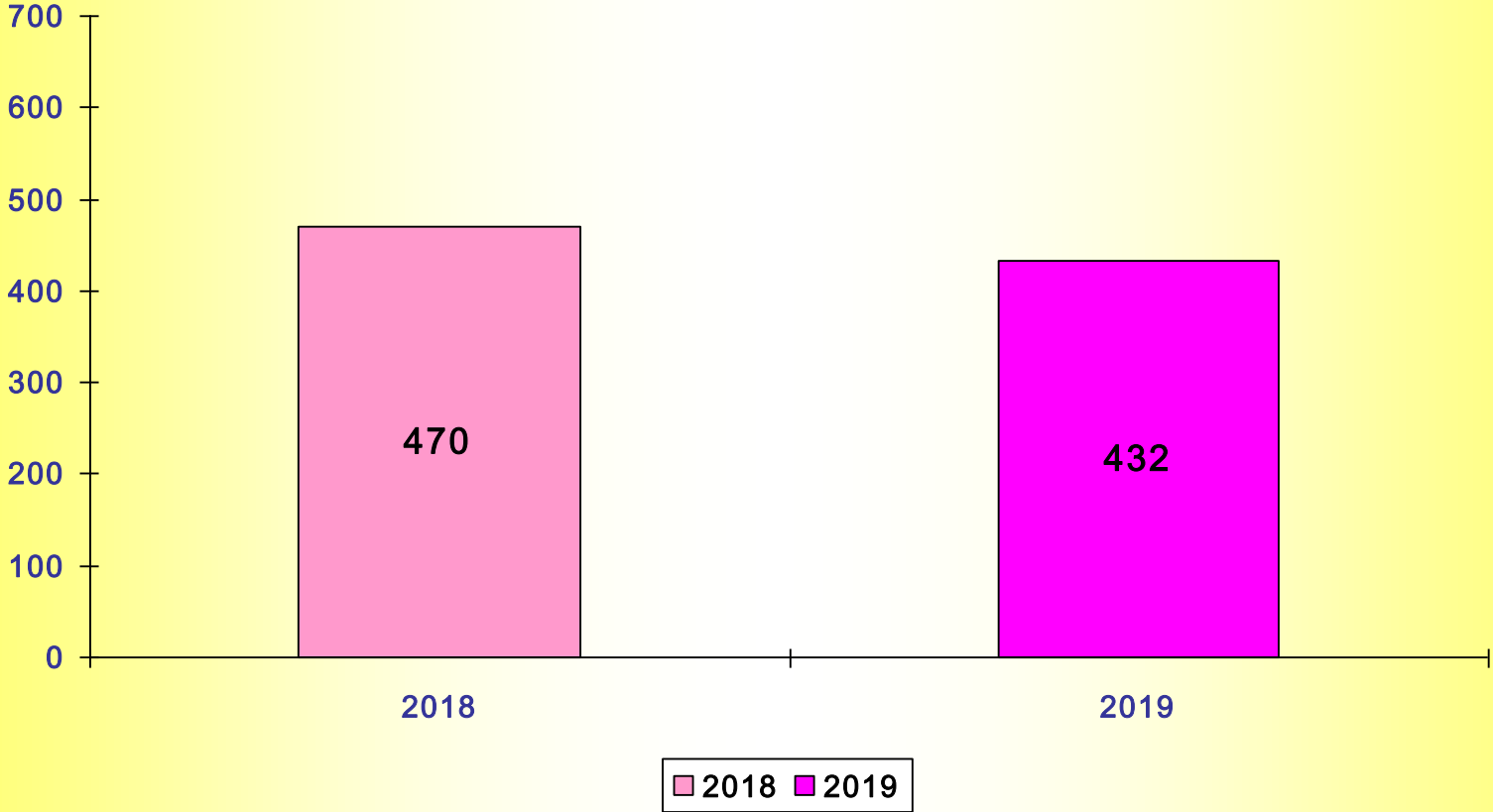


Source: The Federation of Thai Industries

2W Sales - Domestic (April – June 2019)

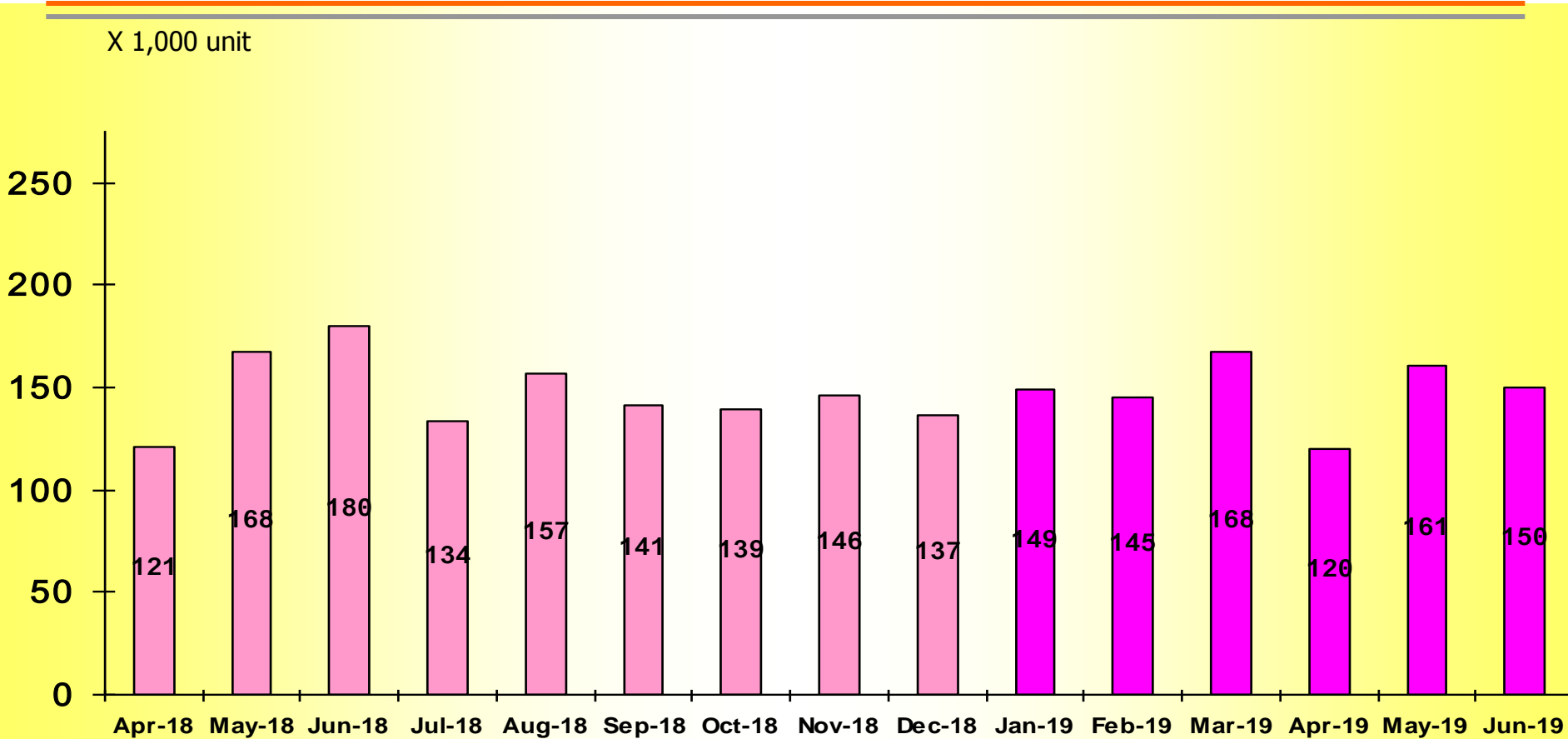
X 1,000 unit

Compare with 2018
- 8%



Source: The Federation of Thai Industries

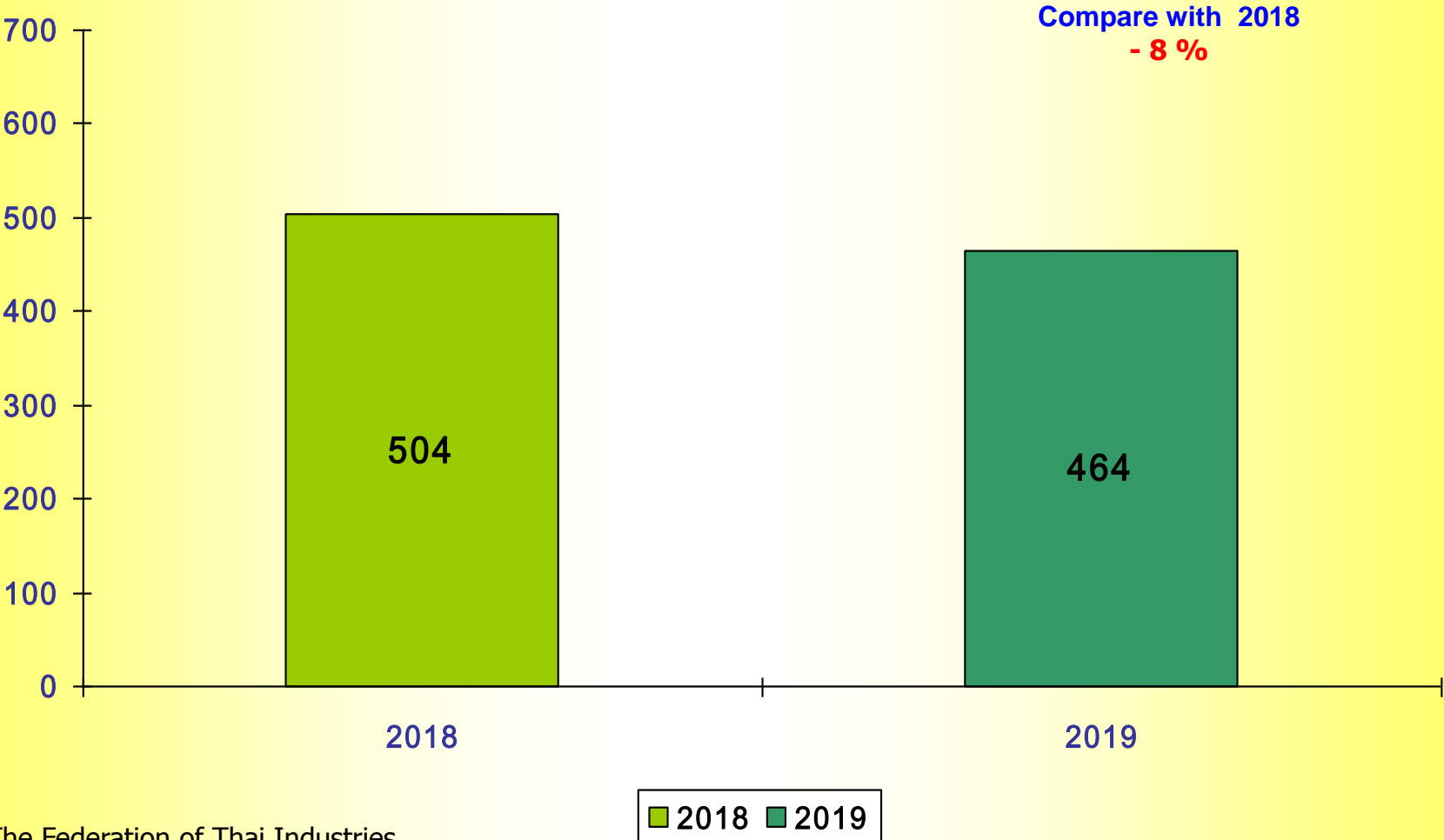
2W Sale (By Month) April 2018 – June 2019



Source: The Federation of Thai Industries

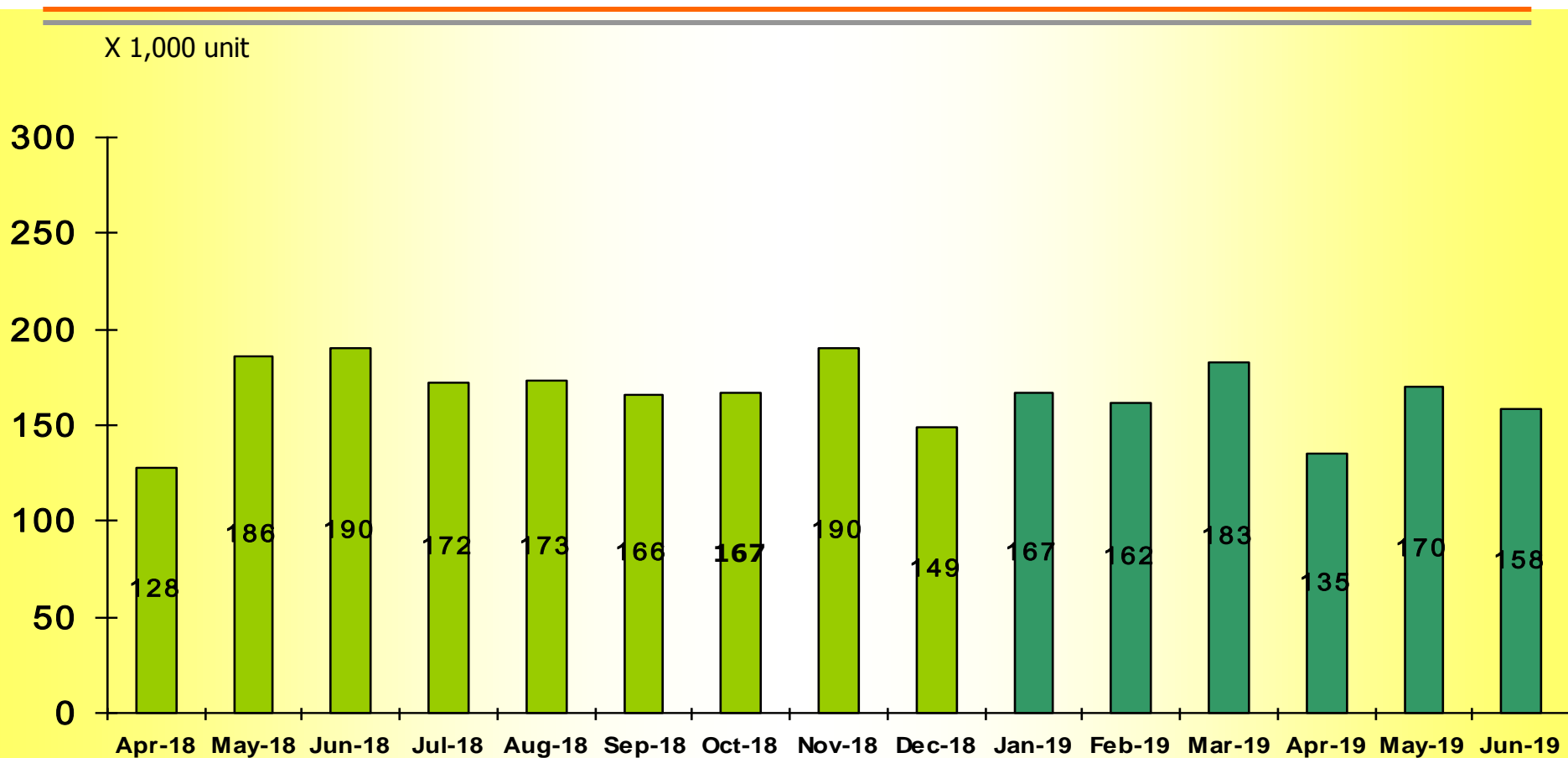
2W Production (April – June 2019)

X 1,000 unit



Source: The Federation of Thai Industries

2W Production (By Month) April 2018 – June 2019



Source: The Federation of Thai Industries

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Statement of Financial Position

The Equity Method	30 June 2019	31 Mar 2019	Change
	M(B)	M(B)	%
Current Assets	8,458.31	9,033.80	(6.37)
Non current assets	10,883.10	10,220.70	6.48
Total Assets	19,341.41	19,254.50	0.45
Current Liabilities	2,618.64	2,883.11	(9.17)
Non Current liabilities	464.03	404.84	14.62
Total Liabilities	3,082.67	3,287.94	(6.24)
Shareholders' Equity	16,258.74	15,966.56	1.83
Total Liabilities and Shareholders' Equity	19,341.41	19,254.50	0.45

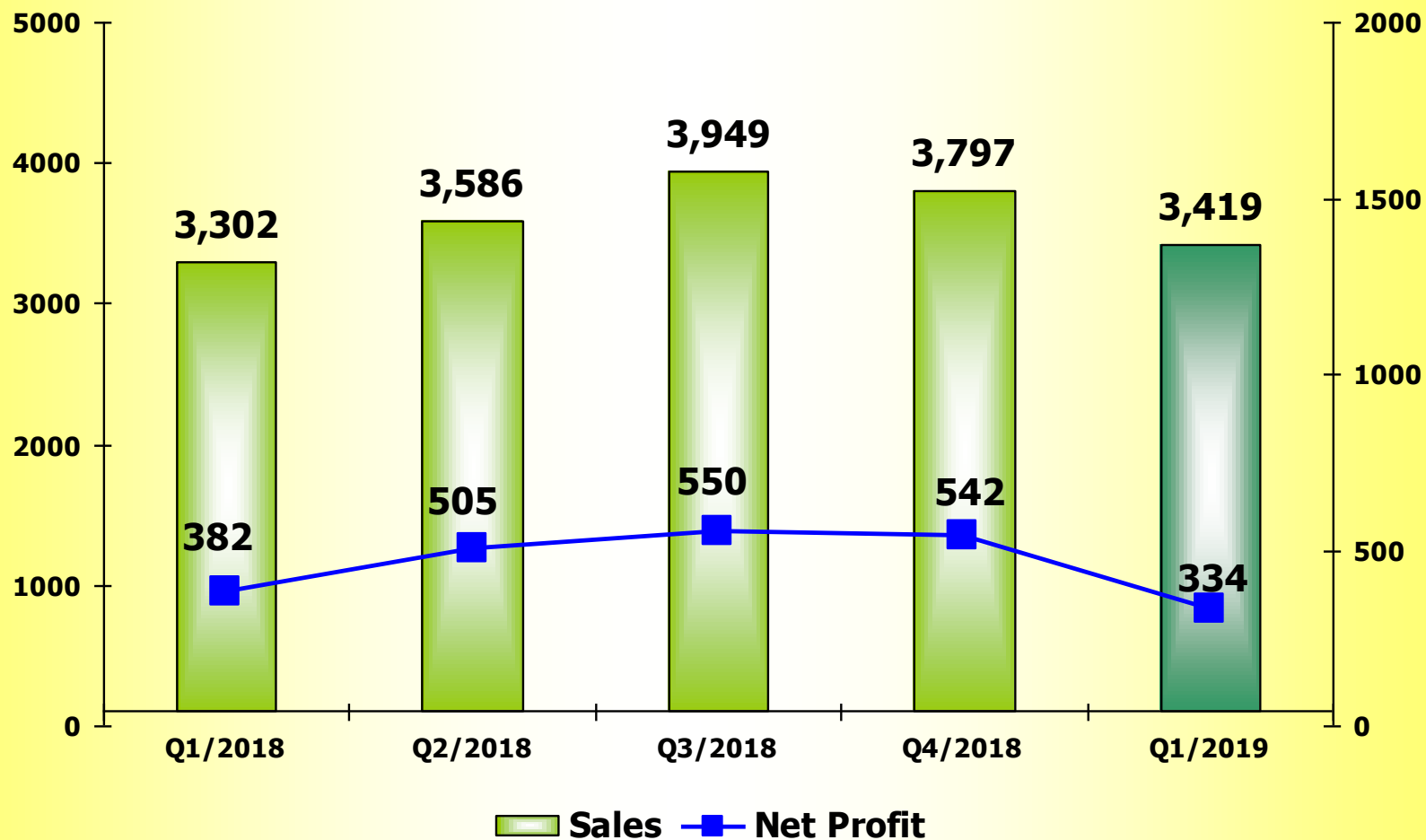
Statement of Income

The Equity Method	30 June 2019 (MB)	30 June 2018 (MB)	Change (%)
Sales	3,418.67	3,302.33	3.52
Cost of sales	2,892.99	2,726.23	6.12
Gross Profit	525.68	576.10	8.75
Selling and Administrative expenses	245.65	221.31	11.00
Share of profit from investments in associates	79.48	71.56	11.07
Profit before income tax	413.29	474.29	12.86
Net profit for the period	334.05	381.98	12.55

Analysis by Quarterly

Unit : MB

The Equity Method



Statement of Cash Flows

The Equity Method	30 June 2019 (MB)	31 June 2018 (MB)
Net Cash received from Operating Activities	668.09	766.86
Net Cash received from (used in) Investing Activities	(91.02)	(1,554.27)
Net increase (decrease) in cash and Cash equivalents	477.08	(787.41)
Cash and Cash equivalents at beginning of the period	1,672.00	2,012.03
Effects of Exchange rate changes	(2.57)	6.08
Cash / Cash equivalents at end of the period	2,146.50	1,230.71

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This slides contain statements that constitute forward-looking statements, plans for the Future, management targets, etc. relating to the Company and its subsidiaries. These forward-looking statements are base on current assumptions of future events and trends , which may be incorrect and are subject to risks and uncertainties.

Actual result may differ materially from those in such forward-looking statements as a result of various factors.

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Information concerning financial institutions other than the company and its subsidiaries are base on publicly available information.

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