



บริษัท ไทยสแตนเลย์อิเล็กทริก จำกัด (มหาชน)
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

29/3 หมู่ 1 ถนนบางพูน-รังสิต ตำบลบ้านกลาง อำเภอเมือง จังหวัดปทุมธานี 12000 ประเทศไทย TEL : 0-2581-5462 , 0-2977-9555 ทะเบียนเลขที่
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Subject To explain company operation Quarterly 3 / 2018

To The Listed Department
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation Quarterly 3/2018 as follows:-

- Sale increasing 16.38 %
- Net profit increasing 29.03 %

- Sales

The third quarterly (1 October - 31 December 2018). The company's sale was 3,948.79 million baht, increased 555.81 million baht or 16.38% from the same period of last year that sale was 3,392.98 million baht. As resulting from the motorcar domestic sale increased significantly from the domestic economy is recovering.

The car production was 563,578 units increased from the same period of year 2017 which production was 511,079 units or increased 10.27%. The export of car was 281,853 units decreased from the same period of year 2017 which export was 289,714 units or decreased 2.71%. Domestic Sale was 295,155 units increased from the same period of year 2017 which sale was 250,935 units or increased 17.62%.

In section of motorcycle, the total production was 505,795 units, decreased from the same period of year 2017 which the production was 508,941 units, or decreased 0.62% and the domestic sale was 422,223 units increased from the same period of year 2017 which sale was 420,156 units or increased 0.49%

- Net Profit

The third quarterly (1 October - 31 December 2018), the company's net profit was 549.52 million baht, increased from the same period of year 2017 which a profit was 425.88 million baht or increased 29.03% that from the factors are as following:

- 1) Sales and production volume were increased, accordingly lead to the Economical of Scale in production, the cost per unit to decreased.
- 2) The company has continuously control cost by use the productivity development activity in every division.

Submitted for your information.



Yours Faithfully,

(Mr. Apichart Lee-issaranukul)
Executive Chairman