



บริษัท ไทยสแตนเลย์การไฟฟ้า จำกัด (มหาชน)
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

29/3 หมู่ 1 ถนนบางพูน-รังสิต ตำบลบ้านกลาง อำเภอเมือง จังหวัดปทุมธานี 12000 ประเทศไทย TEL : 0-2581-5462 , 0-2977-9555 โทรสาร : 0-2581-5397
29/3 MOO 1 BANGPOON-RUNGSIT ROAD, BANKLANG, MUANG, PATHUMTHANEE 12000 THAILAND. FAX : 0-2581-5397 0107536000765

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Subject To explain company operation Quarterly 1 / 2018

To The President
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation Quarterly 1/2017 as follows:-

- Sale increasing 11.24 %
- Net profit increasing 29.25 %

- Sales

The first quarterly (1 April - 30 June 2018). The company's sale was 3,302.33 million baht, increased 333.78 million baht or 11.24% from the same period of last year that sale was 2,968.55 million baht. As resulting from the motorcar domestic sale increased significantly from the domestic economy is recovering. Including continued growth of exports of cars and parts.

The car production was 516,879 units increased from the same period of year 2017 which production was 465,411 units or increased 11.06%. The export of car was 266,730 units increased from the same period of year 2017 which export was 252,105 units or increased 5.80%. Domestic Sale was 252,025 units increased from the same period of year 2017 which sale was 199,490 units or increased 26.33%.

In section of motorcycle was slightly decreasing. The total production was 503,819 units, increased from the same period of year 2017 which the production was 517,894 units, or decreased 2.72% and the domestic sale was 469,605 units decreased from the same period of year 2017 which sale was 487,767 units or decreased 3.72%

- Net Profit

The first quarterly (1 April - 30 June 2018), the company's net profit was 381.98 million baht, increased from the same period of year 2017 which a profit was 295.54 million baht or increased 29.25% that from the factors are as following:

- 1) Sales and production volume were increased, accordingly lead to the Economical of Scale in production, the cost per unit to decreased.
- 2) The company has continuously control cost by use the productivity development activity in every division.

Submitted for your information.

Yours Faithfully,

(Mr. Apichart Lee-issaranukul)
Executive Chairman